

Investment attraction
project for opening
warehouses in France





Brief description and purpose of the project

(Pitch deck)



We, the **A&P group of companies**, are considering the possibility of a trade investment to improve commercial results, for one of the already implemented, successful trade export-import projects for the sale of refined sunflower oil in France from 1 pallet and from 1 truck from our warehouses in the regions of Paris, Lyon and Toulouse.

Initial minimum investment: 150,000 euros.

The total possible amount for this or one of the projects:

1,200,000 euros.

Number of possible projects: 8

Purpose of initial trade investment:

- **Filling warehouses** with an assortment of products for sale in the required volume,
- **Creating a warehouse/reserve**, opening additional new warehouses in 3 regions of France for trade,
- **Optimization** of product distribution processes and promotion of European sunflower oil TM AUTHENTIQUA.

Sales:

- **A customer base** that has existed for many years and is constantly updated.

The following is regularly carried out:

- **marketing plan**
- **financial**, production and organizational management
- **the plan of loading/delivery** of products to customers both locally for the French consumer-trader from warehouses, and direct deliveries from factories to France (the main sales market), the EU, non-metropolitan France, Africa. (wholesale and small wholesale)

A little about our company and our products:

We are a group of specialized production and trading companies A&P (England-France-Estonia-Ukraine-Poland), which produces sunflower oil at 4 production sites and supplies it mainly to France, Belgium, non-metropolitan France, Africa and other EU countries. Already 5 years.

We work in partnership with companies, carriers, shipping lines, freight forwarders, customs brokers, financial institutions, etc. that support our activities and we maintain an excellent reputation.

A&P EXPORT-IMPORT LTD is the owner of a registered trademark of the European Union™ AUTHENTIQUA:

<https://euipo.europa.eu/eSearch/#details/trademarks/018712467>

We have warehouses in France:

<https://a-and-p.fr/les-entrepôts/>

Online stores:

<https://www.amazon.fr/stores/page/BA6614BE-DAA1-4C73-8DC0-1E6189BA6ED5>

<https://www.aandp.fr>

The main commercial offer is 6 types of sunflower oil in different packaging:

- 1) Refined, deodorized sunflower oil.
- 2) Refined deodorized sunflower oil + additives E900, E320, E321 (for frying)
- 3) High-oleic sunflower oil, refined and deodorized.
- 4) Refined deodorized high-oleic sunflower oil with antioxidants, additives E900, E320, E321 (for frying).
- 5) Organic sunflower oil.
- 6) Organic high-oleic sunflower oil.

Packaging in which we can supply:

- PET bottles with a capacity of 1/5/10 l,
- Bag-in-Box with a capacity of 10 and 15 l,
- plastic canisters with a capacity of 20, 22.5 liters,
- metal canisters of 25 l each,
- IBC Eurocubes of 1000 l
- flexitanks.

A&P group of companies:

United Kingdom:

AANDP EXPORT-IMPORT LTD
65 London Wall, London, EC2M 5TU, United Kingdom,
Company number 12772596
VAT GB361721021
<https://find-and-update.company-information.service.gov.uk/company/12772596>

Importer in France:

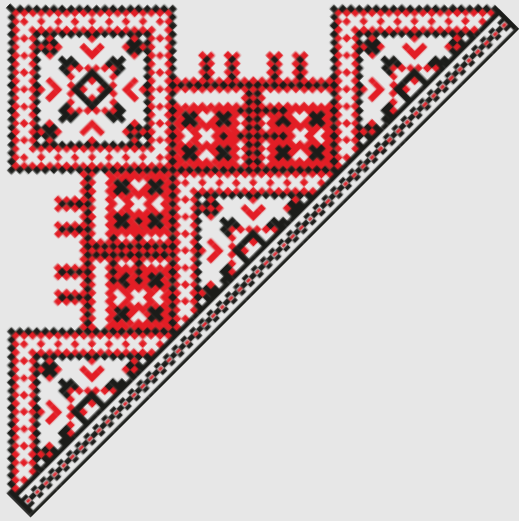
AANDP EXPORT-IMPORT LTD
SIREN: 949 025 753
VAT number: FR07949025753
<https://www.societe.com/societe/aandp-export-import-ltd-949025753.html>

Estonia:

A&P Sunny Oil for WORLD OÜ (16720707)
VAT number EE102608627
https://ariregister.rik.ee/eng/company/16720707?active_tab=register

Ukraine:

"A AND P COMMUNICATION" LLC
ZKPO code 41537942
https://youcontrol.com.ua/catalog/company_details/41537942/



BUSINESS PLAN

FOR THE EXPANSION OF THE COMPANY'S
ACTIVITIES IN EUROPE
PRODUCTION AND DELIVERY OF
SUNFLOWER OIL OF ITS OWN BRAND

TM AUTHENTIQUA

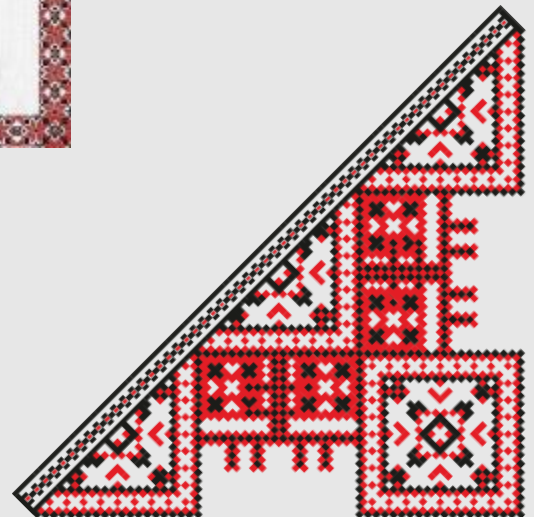


TABLE OF CONTENTS

1.	RESUME	3
2.	INVESTMENT OBJECTIVE	4
3.	DESCRIPTION OF THE BUSINESS, COMPANY	8
4.	DESCRIPTION OF THE SERVICE AND PRODUCT	11
5.	COMPETITIVE ENVIRONMENT	17
6.	FINANCIAL PLAN	20
7.	PROJECT EFFICIENCY	25
8.	RISKS AND GUARANTEES OF THE PROJECT	29
9.	CONCLUSIONS	32
10.	APPENDIXES	33

1. SUMMARY

This business project is designed to obtain investment to expand the existing successful and profitable business of producing and selling sunflower oil in Europe.

Refined and deodorized sunflower oil, highest quality, certified by European laboratories, SGS, DSTU 4492, ISO 22000 standards.

Country of origin: Ukraine.

Minimum investment amount: 150 000 euros.

Maximum investment amount: EUR 1,200,000.

The number of planned projects is 8.

Table 1

Key performance indicators of the project

Payback period (PP), year	3
Net present value (NPV), euros	809 144,3
Internal rate of return (IRR), %.	32
Profitability index (PI), %.	67

The calculated indicators obtained indicate the safety of investment, the high level of the company's work, and the possibility of obtaining the planned level of income.

2. INVESTMENT OBJECTIVE

The purpose of the investment is to build up a reserve of private label products at the existing warehouses in France and to increase the range and quantity of products at new warehouses in other regions of France, see Fig. 1.

Fig. 1 Map of existing and new warehouses in France



Conventional designations:

- ★ Existing warehouses
- ★ Planned warehouses


The company currently leases two warehouses in Paris, one in Lyon, and one in Toulouse. New leases are planned for one warehouse each in Marseille, Nantes, and Strasbourg. Thus, the company will be able to cover almost the entire territory of France for fast delivery of the product.


The investment is also planned to be used to optimize product distribution processes and create additional advertising to promote the company's own brand in the European market. **TM AUTHENTIQUA.**


The financial resources will allow the company to open new sales channels by building up new potential customers, which will lead to a significant increase in sales volumes.


The return on investment will be guaranteed by the goods, which will amount to 130 to 150 gross tons, worth 150,000 to 170,000 euros.

The source of repayment will be the company's net profit, provided that the project is self-financed quickly enough, the product is sold on target, and there is sufficient profitability. To increase sales, the company must

 a permanent customer base (it has existed for more than 5 years and is constantly updated);

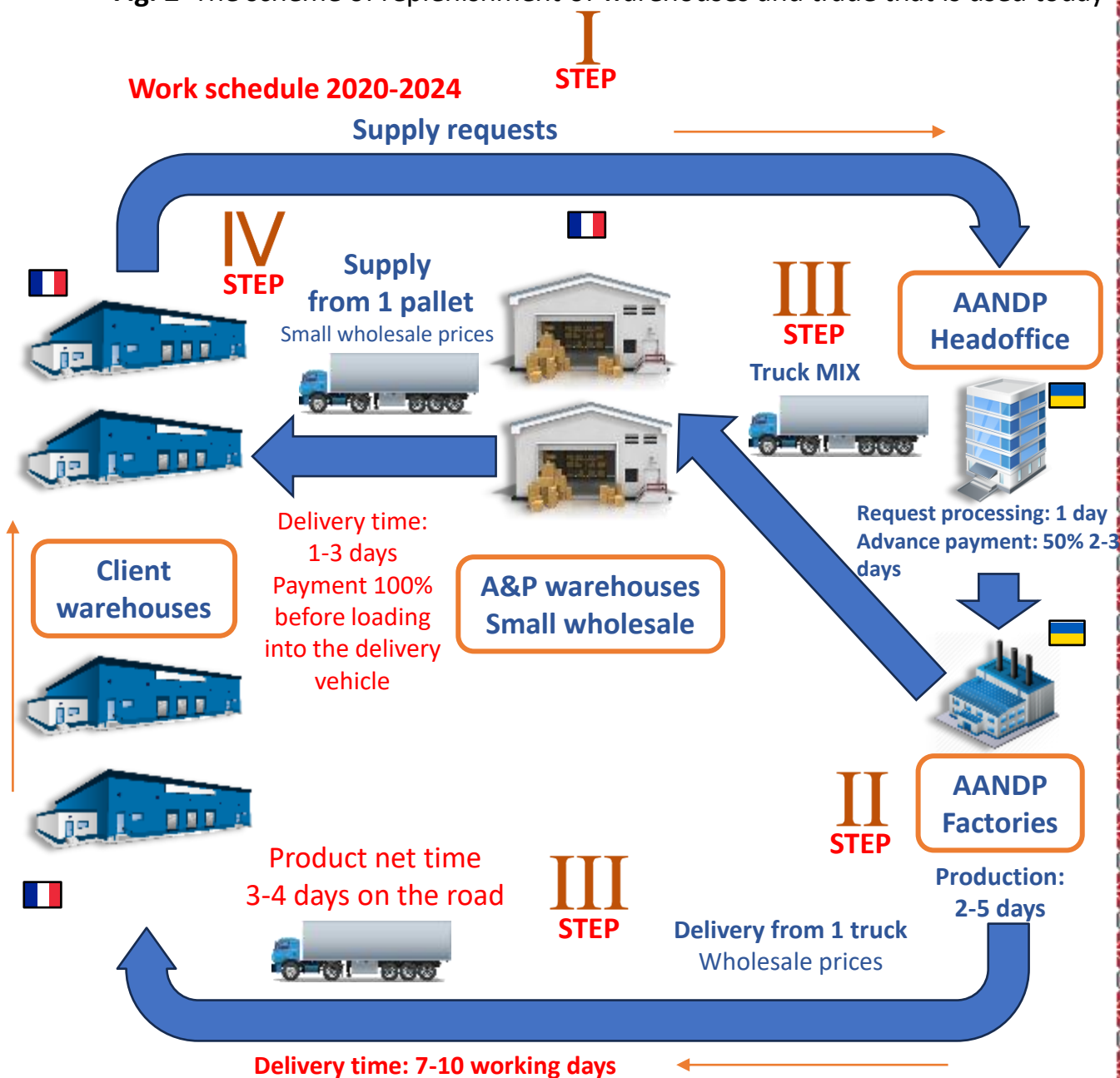
 conducting a regular marketing policy, promoting the product and the company in the international European market (as of September 2024, the company's database contains 3000 potential buyers), and communicating with 150 customers who have made a purchase at least once on a monthly basis, 30 customers periodically purchase significant volumes of goods, and 8 regular customers make purchases every month;

 has four permanent mandated partner representatives with offices in France;

 three exclusive agreements in three regions of France and non-metropolitan France with a mandatory purchase of a certain volume of products in their region.

Let us present the scheme of replenishment of warehouses and trade used by the company today.

Fig. 2 The scheme of replenishment of warehouses and trade that is used today



Factors that hinder development:

- 1) Long order fulfillment period - **sales do not increase.**
- 2) Responsibility to the customer for delivery times, not free planning of A&P warehouses - **sales do not increase.**
- 3) Payment terms – 50% prepayment, 50% against factory documents – clients block purchase budgets for up to 2 weeks
- 4) Inability to form a production plan (**spotty of orders**).
- 5) Additional labor costs at all stages of delivery (transport data, accompanying documents, load report, GPS, customs clearance, etc.).

1 STEP : A request for product delivery is received by the head office in Ukraine, and the request is processed within one day. Prepayment of the order is 50%, it arrives in 2-3 business days.

2 STEP : The company transfers the order to production, and the product is produced within 2-5 business days.

3 STEP : There are two ways to do this:



a MIX truck is formed and sent to a warehouse in France, with



delivery time of 3-4 days; one truck goes directly to the warehouses to customers by pre-order, the full delivery time is 7-10 business days.

4 STEP : From the company's warehouses in France, small wholesale deliveries are made to customers' warehouses, with the price of goods being the same as for small wholesale and 100% payment in advance.

DISADVANTAGES:



the delivery time of goods is increasing - sales are not growing;



the company is dependent on customer orders and cannot plan its own warehouse utilization;



under the 50/50 payment terms, the second part of the payment is delayed, which may be delayed for two weeks;



inability to plan a production plan for a certain period;



high additional costs for labor, additional documents, GPS tracking, customs clearance, etc.

We will present a scheme for replenishing warehouses with goods and conducting trade in case of investment.

Fig. 3 A scheme for replenishing warehouses and trading, which can be implemented after the investment is received

Scheme of work 2025 +

Supply requests

II
STEP

IV
STEP

Request processing: 1 day

A&P warehouses
Small wholesale
and wholesale

Sending a
request to the
warehouse

AANDP
Headoffice

Delivery both from
1 pallet and from
1 truck of
sunflower oil from
the warehouse

Payment 100%
before loading
into the delivery
vehicle

Request for stock
replenishment

Client
warehouses

The assortment of products
is constantly available - four
types of oil in five types of
packaging, at least 99 pallets
in each warehouse

I
STEP

AANDP
Factories

Wholesale and small
wholesale prices

Delivery of an assortment of
products to order

III
STEP

Replenishment of the
assortment in the
quantity of the last sale

Production:
2-5 days

Delivery time: 1-3 working days

Delivery time: 7-10 working days

Improved delivery system after investment:

- 1) There are always at least 3 trucks (99 pallets) in stock at A&P warehouses in France for operational sales - **increased sales**.
- 2) Reduction of delivery time to the client, convenience of local logistics.
- 3) Convenient payment conditions.
- 4) The possibility of production planning based on the balance in warehouses
- 5) Reduction of labor costs and risks, instead of five stages of reporting - one
- 6) Removal of responsibility for delivery times directly from the factory to the consignee, possibility of preliminary quality control






1 STEP: The full range of products is constantly available at the warehouses in France, including four types of oil in five types of packaging. At least 99 pallets at each warehouse.

2 STEP: Purchase request, processing 1 day, production 2-5 business days.

3 STEP: Replenishment of warehouses in France, in the assortment according to the conditions of the last sale, delivery time 7-10 working days.

4 STEP : Deliveries from 1 pallet to 1 truck are constantly in stock, at wholesale and small wholesale prices, to deliver the product to customers' warehouses in France.

ADVANTAGES:

-  in constant availability from 99 pallets, i.e. three trucks at each warehouse in France, to be able to sell quickly, this will increase sales;
-  reducing delivery times to customers, improving local logistics;
-  convenient payment terms;
-  the possibility of production planning, subject to stock balances;
-  reducing labor costs, simplifying the reporting system (one delivery report); reduction of the manufacturer's liability to the consignee for delivery time, the possibility of preliminary quality control and packaging quality before delivery to the customer.

As you can see, the new scheme of the company's work is optimized, it allows to sell goods quickly, and to produce and deliver goods to warehouses in France in a timely manner, while it has the funds to make payments, the time to replenish goods to warehouses and the minimum time to fulfill orders.

3. DESCRIPTION OF THE BUSINESS, COMPANY

AANDP EXPORT-IMPORT LTD, registered in 2020 in the UK, is a group of specialized manufacturing and trading companies with representative offices in the UK, France, Estonia, and Ukraine.

Key team members of the company:

1. Mr. Andrii Ovcharenko - Executive Director, signatory, responsible for financial and strategic planning, key communications/planning and cooperation with manufacturers, responsible for key contracts and customer base in export deliveries, as well as for distribution of products to France. Crisis Manager.

<https://www.linkedin.com/in/andrii-ovcharenko-99161a132/>

2. Mr. Yurii Marusich - Head of Operations and Technical Affairs. He is responsible for introductory documentation, organization of export stages. He works with carriers and forwarders, negotiates with contractors. Control and maintenance of warehouses.

3. Ms. Anzhelika Mishchenko is a specialist in international integrated marketing communications. Implementation of the regular monthly marketing policy of the company and TM AUTHENTIQUA. Development and implementation of advertising campaigns. Creation, launch, promotion of online sales on marketplaces in the EU. Sales promotion. Support of loyalty programs for regular customers.

4. Ms. Oleksandra Kohut is a personnel manager in the sales department. Responsible for: sales and special projects; negotiations and company management; team building and corporate culture; social projects and PR.

5. Ms. Angelina Mishchenko - office manager, assistant to the head.

From 2017 to 2020, the company operated in Ukraine and supplied sunflower oil to France as an intermediary, commission agent, during this period 20 deliveries were made.

The business is registered in the following countries:

United Kingdom: AANDP EXPORT-IMPORT LTD, Company number 12772596, VAT

GB36172102146330, <https://find-and-update.company-information.service.gov.uk/company/12772596>

KVEDs:

46330 - Wholesale of dairy products, eggs, edible oils and fats;

46390 - Non-specialized wholesale trade in food, beverages and tobacco products;

46900 - Non-specialized wholesale trade;

73110 - Advertising agencies.

2. Importer in France: AANDP EXPORT-IMPORT LTD: SIREN: 949 025 753, VAT number:

FR07949025753, <https://www.societe.com/societe/aandp-export-import-ltd-949025753.html>

3. Estonie: A&P Sunny Oil for WORLD OÜ (16720707), VAT number EE102608627,

https://ariregister.rik.ee/eng/company/16720707?active_tab=register

4. Ukraine: A&P Communication LLC, Код ЗКПО 41537942, https://youcontrol.com.ua/catalog/company_details/41537942/

The company produces sunflower oil in Ukraine, mainly under its own brand TM AUTHENTIQUA:

<https://euipo.europa.eu/eSearch/#details/trademarks/018712467>

At the same time, the company fulfills orders for the production of **private label**, which it supplies to France, Belgium, French Guiana, Martinique, Reunion, Mayotte, Togo, Senegal, Benin, Congo, Spain (Las Palmas), Belgium, Greece, and Germany. The largest exporter of sunflower oil is France. The company has been on the market for almost 5 years. Over the years, the company has achieved significant success in its production and trading activities.

Since 2022, the company has been supplying oil to ethnic markets. Today, the company leases 4 warehouses in France for small wholesale of sunflower oil.

In 2023, the company significantly expanded its range of packaged products to include 6 types of sunflower oil, which is packaged in 8 types of packaging, as well as in bulk and flexitanks. For 2 years now, the product has been sold at retail prices starting from 1 pack/box. The company offers its products through the Amazon marketplace in France and Belgium. Delivery is made by land and sea.

A&P actively cooperates with local transportation companies in France to distribute its products from warehouses in 13 French regions, with sales starting from 1 pallet.

The company has the official trademark **AUTHENTIQUA** under which it exports sunflower oil from Ukraine. This 100% natural refined, refined, frozen deodorized sunflower oil is produced according to the DSTU 4492 standard, which meets EU requirements. The company operates under a three-tier marketing plan and marketing budget, uses a loyalty program for regular customers and is expanding its sales network.

Last year, the company built and opened its own office in Kyiv, Ukraine. A&P has a Certificate of Good Standing, which confirms its legal capacity and the absence of arrears in payments to the local budget. Today, we work closely with our European colleagues, and French delegations visit the Kyiv office to resolve issues and share experiences.

The payment system for bulk orders is based on prepayment or payment upon arrival of the goods at the warehouse of the consignee.

The company has built an effective in-house social protection system for its employees, including a training program for export specialists, a full social package for all employees, and ongoing French language courses. The company's turnover until 2022 was 150-200 thousand euros, in 2022 the turnover was already more than 1,800,000 euros, in 2023, according to preliminary calculations, the turnover was 1,300,000 euros, a decrease due to a 2-fold drop in prices, although the number of oil supplies increased.

Today, the company is actively preparing for the autumn sunflower oil production season. This is being done by optimizing wholesale sales from warehouses in France, seeking investment to expand warehouses in other regions of France, reserving volumes at production sites, and ordering batches of private label labels for various types of packaging

4. DESCRIPTION OF THE SERVICE AND PRODUCT


The main product offered for sale is sunflower oil, which is certified by European laboratories and is certified by SGS during inspection, DSTU 4492, ISO 22000 standards. The product is produced and exported under its own trademark TM AUTHENTIQUA, under which it exports sunflower oil from Ukraine. It is 100% natural refined deodorized frozen sunflower oil.


Fig. 4 Products. TM AUTHENTIQUA





The oil is produced at five facilities located in Ukraine in safe zones where no active military operations are taking place:

 UKROLIYA LLC, address of production facilities in Chernechiy Yar village, Poltava region, <https://www.ukroliya.com/uk/> ;

 Delta Wilmar Ukraine LLC, address of production facilities Yuzhne, Odesa region, <https://www.deltawilmar.com/> ;

 Agrotrans-2016 LLC, address of production facilities Yaroslav Mudryi Street, Chernivtsi, <https://opendatabot.ua/c/40529616> ;

 PE "TRADING HOUSE 'YANTALIA'", address of production facilities in Banyunyn village, Lviv region, <https://opendatabot.ua/c/38758835>.

 PJSC "Kyiv Margarine Factory", address of production facilities: 3, Prospekt Nauky, Kyiv, <https://olkom.ua/>.

For its part, A&P has close business relations, a positive history of cooperation and a credit of trust with these production sites.

Fig. 5 AUTHENTIQUA products are available on Amazon and in its own online store:

<https://www.amazon.fr/stores/page/BA6614BE-DAA1-4C73-8DC0-1E6189BA6ED5>



<https://aandp.fr/>



The main commercial offer includes the following items of sunflower oil in various types of packaging:



Refined and deodorized sunflower oil;



Refined deodorized sunflower oil with additives E900, E320, E321 (for frying);



High oleic sunflower oil, refined and deodorized;



Refined deodorized high oleic sunflower oil with additives E900, E320, E321 (for frying) and other additives for professional frying;



Organic sunflower oil;



Organic high oleic sunflower oil.

The specification (technical data) of sunflower oil is available at this link:

<https://www.grosfichiers.com/Uz9uXGhhjUb>

Briefly about the main products:

1. Refined and deodorized sunflower oil.

This product undergoes several stages of purification in the production process, including silver filtration. The product does not contain insoluble impurities and has no pronounced odor. When fried, the purified oil does not smoke. Food in the pan with it does not burn, and ready-made dishes that have been heat-treated retain their natural taste and aroma.

Refined sunflower oil is suitable not only for frying vegetables, mushrooms, fish, meat, but also for baking and winter preservation. Refined deodorized sunflower oil by **AUTHENTIQUA TM** is used to make excellent salad dressings and sauces for meat, fish, vegetable and mushroom dishes.

2. Refined deodorized sunflower oil with additives E900, E320, E321

(for frying). This oil is intended for professional cooking for all methods of frying products, it does not foam, does not smoke, does not taste bitter. The oil has a high content of Omega-9, a unique frying formula, super oxidation resistance, increased number of frying cycles (up to 50%), high smoke point (215°C), longer use period (up to 10-11 times).

3. High oleic refined deodorized sunflower oil with antimussant and acidity regulators (E-320, E- 321, E900).

The product is made ultra-resistant to oxidation, which ensures a longer period of use and high quality of finished products. Due to this, you can safely use the oil 2 times longer than regular sunflower oil. The product is based on monounsaturated fatty acid Omega-9. The oil contains no trans fats. Ideal for frying, grilling and WOK. Contains at least 75% of healthy monounsaturated fatty acids Omega-9, contains Omega-6 and Omega-3. The organic method of oil purification allows preserving vitamin E in the composition. The oil is resistant to oxidation, it is not bitter, has a longer shelf life, is ideal for frying at high temperatures, preserves the natural taste of food during cooking, penetrates less into food when fried, the high point of smoke formation is 235°C: the oil does not burn, foam or smoke when fried. It can be used up to 14 times on average.

4. Organic cold-pressed sunflower oil is made from seeds that have not been roasted or otherwise processed. The product is obtained by mechanical pressing of organic sunflower seeds and subsequent purification of the oil with a membrane filter. The value of this oil lies in the fact that it manages to preserve all the vitamins and minerals of sunflower seeds, it is a source of essential polyunsaturated fatty acid Omega-6, which our body cannot produce on its own, and a natural source of vitamin E, which helps protect cells from oxidative stress. The benefits of this oil are: no chemicals in the composition; regular consumption of this oil can reduce the level of “bad” cholesterol and increase the amount of “good” cholesterol; replacing all other types of oils with virgin helps to lose weight; improving the cardiovascular system, improving brain function, coping well with stress; improves blood circulation and skin quality; slows down the aging process. The great advantage of extra virgin cold-pressed oil is the complete absence of trans fats formed during heating and strong oxidizing agents and carcinogens.

Technical characteristics and specifications of the above types of sunflower oil can be found here: <https://www.grosfichiers.com/Uz9uXGhhjUb> - technical characteristics

All types of sunflower oil include ISO 22000.

The product is always offered fresh. The food nitration technology is constantly applied. The shelf life is 18-24 months from the date of manufacture. The goods are packed qualitatively and securely for transportation and handling. If necessary, the product can be labeled in multiple languages. The country of origin is Ukraine.

The commercial offer consists of the following information:



From 1 truck that can hold 27-33 pallets;



From 1 container 20-40 FCL 17,000 - 27,300 liters.



Production/loading within 10 days.



Sale price for September 2024 (regular RSFO): DDP France - 1.11 euros/liter;



FOB Standing price as of September 2024 - 1.07 EUR/l.



Delivery is also carried out on CIF/CFR terms - individual calculation - depending on the sea freight - to the port of delivery of the customer-consignee. The company also delivers sunflower oil from the plant in Mix trucks (groupage cargo) - the minimum order is up to 1 truck, and delivery is free from 6 pallets.


The company offers two types of product delivery from a factory in Ukraine (wholesale):

MIX truck (consolidated cargo) 33 pallets:

Any of the 6 types of sunflower oil in any of the 8 types of packaging at the customer's choice when ordering from 6 pallets (with transportation/customs clearance).

Delivery time to France is up to 3 weeks.

The estimated cost of 1 lot is from 4800 to 6700 euros (depending on the type of sunflower oil and the standard load on the pallet for transportation);

 Full truck - 27-33 pallets (up to 23 pallets - approximately 23,000 liters): Any mix of pallets of 6 types of sunflower oil in any of the 8 types of packaging at the customer's choice is allowed when ordering at least 27-33 pallets (up to 23 pallets - 250 liters): Estimated lot value - from 24500 to 36600 euros (depending on the type of sunflower oil and the standard load on pallets in transport, including transportation and customs clearance).

SALE from 1 pallet from a warehouse in France (small wholesale):

Warehouses in France (warehouse addresses are listed on the company's official website):


Composition 1: 15 rue Gustave Eiffel, 95190 Goussainville, Building B3 (Paris region);


Composition 2: 2 rue Jaqueline Auriol, 91 220 Plessis Pâté (Paris region);


Composition 3: 25 bis Rue du Mollaret, 38070 Saint-Quentin-Fallavier (Lyon region); Composition 4: 2 rue Voltaire 82000 Montauban (Toulouse region).


<https://a-and-p.fr/les-entrepôts/> - Links to warehouse locations and opening hours


Prices (wholesale and small wholesale - as of September 2024):

 Refined deodorized sunflower oil in 1/2/5/10 liter bottles and 20 liter canisters (regular RSFO) - from 1.08 euros per liter and from 1.12 euros per liter;

 Professional sunflower oil enriched with oleic acid and antioxidants for effective frying "EFO/Olinalli/Authentiqua" - from 1.42 euros/liter and from 1.48 euros/liter;

 Ordinary RSFO + frying additives E900, E320, E321 - from 1.14 euros/liter and from 1.16 euros/liter;

 Refined deodorized sunflower oil, enriched with oleic acid (for HoReCa and food industry) - from 1390 euros/IBC 1000 liters & from 1430 euros/IBC 1000 liters;

 Organic sunflower oil (BIO certification EU and NOP) - from 1.59 euros/liter DDP France (in a bottle), from 1490 euros/IBC 1000 liters DDP France.

The main types of product packaging are presented at the links of TM AUTHENTIQUA online stores and in Fig. 6 below:

<https://www.amazon.fr/stores/page/BA6614BE-DAA1-4C73-8DC0-1E6189BA6ED5> <https://aandp.fr/>

EMBALLAGE



5. COMPETITIVE ENVIRONMENT

The sunflower oil market size is estimated at USD 35.98 billion in 2024 and is expected to reach USD 48.26 billion by 2029, growing at a CAGR of 6.05% during the forecast period (2024-2029).


Ukraine is one of the largest producers of sunflower oil in the world, with annual production of 4.4 million tons. Since the company practically exports its own sunflower oil to France, we will provide figures for sunflower oil consumption in France.


Every year, France consumes at least 800 thousand tons of edible vegetable oils. Sunflower oil accounts for 18% of all oils.


The sunflower oil market has been particularly affected by the COVID-19 pandemic since 2020, leading to supply chain disruptions and a labor crisis in the sector. These difficulties have been exacerbated by the Russian-Ukrainian conflict, which began in February 2022 and has had a significant impact on the market due to the major role of Ukraine and Russia in sunflower oil exports, leading to global shortages and higher prices. Due to the conflict, traditional markets have turned to other sources of supply, leading to the diversification of supply chains. Despite these difficulties, global demand for sunflower oil remains resilient, driven by growing consumer interest in healthy eating.


France, an important player and the leading European producer of sunflower oil, has felt the effects of changes in international trade flows and fluctuations in domestic prices. The French market has experienced changes in sunflower oil consumption, with a stable trend resulting in consumption of 425,000 tons in 2021. Prices for sunflower oil in France ranged from 2.5 to 12 euros per liter, depending on quality and brand. The sunflower oil market in France has been shaped by various factors, including health concerns, national production capacity, and disruptions in global trade.

The main producers of sunflower oil in France:

 **Lesieur of the Avril Group:** The main producer in the sunflower oil sector on the French market, the Avril Group is the leader with its Lesieur brand.

 **Leclerc:** An affordable supplier, E.Leclerc is another major brand from a supermarket chain that offers private label sunflower oil that is used in French culinary practices.

 **Puget and Cauvin:** High purity and quality Puget is a brand known for the diversity of its range of oils, and Cauvin is produced on organically clean land.

 **Tramier:** The choice of culinary connoisseurs - this brand Tramier also has a certain share of the French sunflower oil market with products used by many French housewives.

Given the number of sunflower oil producers in France, its market still needs to export this product. For many years, Ukraine has been one of the main suppliers of sunflower oil to France.

Ukraine is the world's leading producer of sunflower oil, with an annual output of 7 million tons. This is 10 times more than France, which produces 774,000 tons.

According to the updated estimates of APK-Inform Agency, in May 2023/24 MY Ukraine exported 714 thsd tonnes of sunflower oil (+14% down from April), which was the highest monthly volume since January 2021.

In September-May of 2023/24 MY, the country exported a record 5.14 mln tonnes of oil.

One of the main factors that contributed to the active export of the product this season was the high demand for sunflower oil amid its competitive price compared to other vegetable oils. In addition, the stable operation of Ukrainian ports ensured almost uninterrupted shipment of the product.

Given the almost record pace of sunflower processing in the season-2023/24 and lower oilseed harvest in 2023 compared to the pre-war levels, the stocks of this crop as of early June are the lowest in many years, according to our estimates.

Thus, in June-August of 2023/24 MY, we expect the reduction of processing and, consequently, the supply of sunflower oil, not only from Ukraine, but also from the Black Sea region as a whole.

It should be noted that the EU countries remain the key market for Ukrainian products in the current season with a share of 60% (40% in the previous season). Oil exports to this destination increased by 81%. At the same time, Ukraine is the main supplier of sunflower oil to the EU with a share of 93% against 89% in the previous season (according to the European Commission). In recent years, Ukraine has produced 16.8 million tons of sunflower oil annually. In 2021, Ukraine imported 118,000 tons of sunflower to France.

Sunflower oil, out of the total amount of oil imports, which amounted to 159,000 tons. In 2023, the export of sunflower oil to France amounted to 200 thsd tonnes. In January-June 2024, the export of sunflower oil increased by 2 times compared to the same period of 2022, and by 1.3 times in 2023. For ten months of 2023/24 MY, the export of sunflower oil increased by almost 1.2 times compared to the export of the corresponding period of 2022/23 MY. Thus, taking into account the volume of supplies of A&P Group, it can be stated that the volume of sunflower oil exports to France amounted to 1.5% in 2023. Moreover, this figure was much lower in 2022. This indicates that the company is successfully developing a network of potential buyers, among which there are already regular and a significant base of new ones who are ready to buy sunflower oil from the company. That is, subject to the receipt of the required amount of investment, the company's share in sunflower oil exports will increase from 1.5% to 5% annually.

6. FINANCIAL PLAN

Let's present a preliminary calculation of the required investment amount to scale up an existing business. As mentioned above, the company needs the following investment amounts: Minimum investment amount: 150,000 euros.

Maximum investment amount: EUR 1,200,000.

To calculate the expected level of income and expenses after receiving the investment, we will rely on the company's income and expenses for the last year of operation.

1. The total gross revenue amounted to EUR 1,901,681.63;
2. Total gross costs - 1,630,000 euros;
3. Margin per batch of goods - 3,200-3,400 euros;
4. The cost of maintaining an office in Ukraine (office maintenance, staff salaries, service fees, utilities) is EUR 35,000;
5. Current expenses in France (rent of 4 warehouses, marketing expenses, service fees) - 32,000 euros.
6. Net profit amounted to EUR 204,681.63.

That is, approximately one warehouse yields EUR 51,170.41 per year.

With a maximum investment of EUR 1,200,000, the company will be able to lease 3 more warehouses in France, which will allow it to expand the geography of product supply and store at least 2 trucks of product in warehouses. This will allow us to quickly provide wholesale and retail sales in small batches.

The following are the planned sales of sunflower oil, based on the minimum sales of oil from warehouses in France, which are planned for 2024/2025, which is 2 batches of product per month to existing regular customers, as well as sales in pallets - 0.5 batches of product and direct CIF/DDP shipments from the plant for 2 batches of product.

The planned figures will be as follows:

1. The total gross income is EUR 5,000,000;
2. The total gross costs amounted to EUR 4,400,000;
3. The margin of one batch of goods is 2,800-3,000 euros (a deliberate reduction in the cost of goods per year to be even more competitive (these conditions are calculated by the company));

4. The cost of maintaining the office in Ukraine (office maintenance, staff salaries, service fees, utilities) is EUR 48,000;
5. Expenses in France (rent of 7 warehouses, marketing expenses, payment for services) amounted to EUR 58,000.
6. Net profit amounted to EUR 494,000.

That is, the net income per month will be $494,000/12 = 41,167$ euros.

The company plans to receive an investment of EUR 1,200,000 for a period of 36 months at 2% per annum. Below is the calculation of the return on investment over three years and the expected monthly amounts. The return on investment scheme is calculated using the annuity method, which means that the monthly amount will be the same, which is convenient for both the investor and the company.

Table 2

Investment calculation and investment return schedule, euros

Investment conditions						
Investment amount				1 200 000		
Interest rate				2,0%		
Term, months.				36		
Investment return schedule						
The number of the month	Payments on investments	The number of the month	Balance due on investment	Payment of interest	Payment of the principal amount	Final amount
1 month	(34 371,09)	1	1 200 000,00	2 000,00	33 333,33	35 333,33
2 month	(34 371,09)	2	1 166 666,67	1 944,44	33 333,33	35 277,78
3 month	(34 371,09)	3	1 133 333,33	1 888,89	33 333,33	35 222,22
4 month	(34 371,09)	4	1 100 000,00	1 833,33	33 333,33	35 166,67
5 month	(34 371,09)	5	1 066 666,67	1 777,78	33 333,33	35 111,11
6 month	(34 371,09)	6	1 033 333,33	1 722,22	33 333,33	35 055,56
7 month	(34 371,09)	7	1 000 000,00	1 666,67	33 333,33	35 000,00
8 month	(34 371,09)	8	966 666,67	1 611,11	33 333,33	34 944,44
9 month	(34 371,09)	9	933 333,33	1 555,56	33 333,33	34 888,89
10 month	(34 371,09)	10	900 000,00	1 500,00	33 333,33	34 833,33

11 month	(34 371,09)		11	866 666,67	1 444,44	33 333,33	34 777,78
12 month	(34 371,09)		12	833 333,33	1 388,89	33 333,33	34 722,22
13 month	(34 371,09)		13	800 000,00	1 333,33	33 333,33	34 666,67
14 month	(34 371,09)		14	766 666,67	1 277,78	33 333,33	34 611,11
15 month	(34 371,09)		15	733 333,33	1 222,22	33 333,33	34 555,56
16 month	(4 371,09)		16	700 000,00	1 166,67	33 333,33	34 500,00
17 month	(34 371,09)		17	666 666,67	1 111,11	33 333,33	34 444,44
18 month	(34 371,09)		18	633 333,33	1 055,56	33 333,33	34 388,89
19 month	(34 371,09)		19	600 000,00	1 000,00	33 333,33	34 333,33
20 month	(34 371,09)		20	566 666,67	944,44	33 333,33	34 277,78
21 month	(34 371,09)		21	533 333,33	888,89	33 333,33	34 222,22
22 month	(34 371,09)		22	500 000,00	833,33	33 333,33	34 166,67
23 month	(34 371,09)		23	466 666,67	777,78	33 333,33	34 111,11
24 month	(34 371,09)		24	433 333,33	722,22	33 333,33	34 055,56
25 місяць	(34 371,09)		25	400 000,00	666,67	33 333,33	34 000,00
26 month	(34 371,09)		26	366 666,67	611,11	33 333,33	33 944,44
27 month	(34 371,09)		27	333 333,33	555,56	33 333,33	33 888,89
28 month	(34 371,09)		28	300 000,00	500,00	33 333,33	33 833,33
29 month	(34 371,09)		29	266 666,67	444,44	33 333,33	33 777,78
30 month	(34 371,09)		30	233 333,33	388,89	33 333,33	33 722,22
31 month	(34 371,09)		31	200 000,00	333,33	33 333,33	33 666,67
32 month	(34 371,09)		32	166 666,67	277,78	33 333,33	33 611,11
33 month	(34 371,09)		33	133 333,33	222,22	33 333,33	33 555,56
34 month	(34 371,09)		34	100 000,00	166,67	33 333,33	33 500,00
35 month	(34 371,09)		35	66 666,67	111,11	33 333,33	33 444,44
36 month	(34 371,09)		36	33 333,33	55,56	33 333,33	33 388,89
Total:	(1 237 359,40)					Total:	1 237 000,00

Thus, the monthly return on investment is 34,371.4 euros.

The amount of net monthly income after the return on investment is 6,795.6 euros (41,167 - 34,371.4).

Given that the calculation was made for the first year and the figures are taken as minimums for gross income and maximums for gross expenses, the amount of net income can vary from 41,000 to 51,000 euros per month.

The company is confident in its capabilities and has a strong base of potential new customers who will become regular customers in the future, which indicates that it can generate higher gross margins at virtually the same gross costs.

Also, starting in the second year, the company will start raising product prices, which will provide an opportunity for gross margin growth.

Table 3

Forecast of the dynamics of the company's annual performance indicators for 3 years

Name	1 year	2 year	3 year
Annual gross revenue, euros	5 000 000	6 000 000	7 000 000
Annual gross expenses, euros	4 400 000	5 306 000	6 200 000
Annual net income, euros	600 000	694 000	800 000
Net income per month, euros	50 000	57 833	66 667
Annual return on investment with interest, euros	420 334	412 334	412 334
Net income remaining in the company after return on investment, euros	179 666	281 666	387 666

The calculation shows that over the three planned years for which the company plans to receive investment, it will receive a net profit of EUR 848,998 over three years. That is, in three years the company will be able to accumulate a significant amount of net profit and create opportunities for further business development on its own.

Fig. 7 Dynamics of changes and forecast of the company's gross income, euros

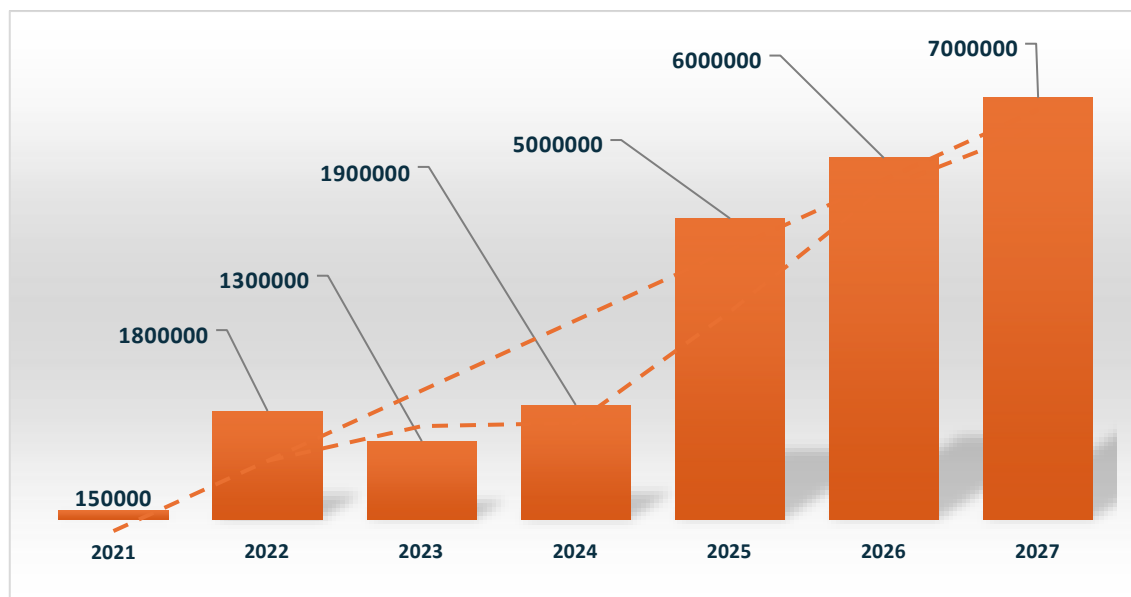


Figure 7 shows that the company made a powerful breakthrough in 2022, increasing its revenue by almost 10 times. This was made possible by a well-coordinated team and the right leadership, a quality product, competitive pricing, and the creation of strong, long-term relationships with partners in France.

Let's present a separate calculation of the investment in one warehouse. The amount of investment in one warehouse is 150000 euros. Here is the calculation of the investment plan and the return schedule, under the conditions of one year of investment at 3% per annum.

Table 4

Investment calculation and investment return schedule for a period of 1 year

Period	Payments on investments	Percentage s	Balance on the investment	Final amount
1	12 500,00	345,21	150 000,00	12 845,21
2	12 500,00	316,44	137 500,00	12 816,44
3	12 500,00	287,67	125 000,00	12 787,67
4	12 500,00	258,90	112 500,00	12 758,90
5	12 500,00	230,14	100 000,00	12 730,14
6	12 500,00	201,37	87 500,00	12 701,37
7	12 500,00	172,60	75 000,00	12 672,60
8	12 500,00	143,84	62 500,00	12 643,84
9	12 500,00	115,07	50 000,00	12 615,07
10	12 500,00	86,30	37 500,00	12 586,30
11	12 500,00	57,53	25 000,00	12 557,53
12	12 500,00	28,77	12 500,00	12 528,77
	Total:			152 243,84

Table 4 shows that investing in 1 warehouse at 3% per annum is also profitable.

7. PROJECT EFFICIENCY

Assessment of the performance of a company that plans to receive investment from European investors to expand its sunflower oil production and sales business. The ability of the business to generate profit is assessed in accordance with international practice by a group of indicators, among which the main ones are the following: net present value of the project (NPV), internal rate of return (IRR), profitability index (PI), and project payback period (PP). The company plans to receive an investment at 2% per annum for a period of three years, according to the terms of such investment and planned profit, the obtained indicators indicate that the project is effective.

This business project assesses the overall efficiency of investing in the project (commercial efficiency), taking into account that the source of funding is investments from legal entities or individuals. The time factor is taken into account by discounting the added cash flows at a discount rate of 2%. The calculation of the financial plan shows that if the necessary funds are received in a timely manner and the work on this project is organized in accordance with the calculations of investments, they will pay off during the implementation period of the planned project, which is aimed at scaling. The proposed project ensures the achievement of high economic performance. The implementation of this project will create an effective operating business for many years.

Net present value (NPV). The net present value indicator, which represents the absolute amount of income from the project, taking into account the expected change in the value of money. A prerequisite for project implementation is a non-negative NPV value.

$$NPV = \sum \frac{CF_t}{(1+r)^{t-1}} - Investments$$

CF_t is the net cash flow of month t ;

r is the discount rate or return that can be earned on an alternative investment. Table 5 shows the calculation of the net present value at 2% discount.

Table 5

Net present value of the project

Period (year), T	Initial costs, IC	Cash income	Cash income	Cash flow, CF	Discounted cash flow	Discounted income on a cumulative basis
0	1200000					
1		5000000	4400000	600000	588235,29	588235,29
2		6000000	5306000	694000	667051,13	1255286,43
3		7000000	6200000	800000	753857,87	2009144,30
NPV=					809144,30	
ЧПС=					809144,30	

Taking into account the indicators presented in Table 5, it can be seen that the net discounted income, provided that the investment is received for three years, with constant costs and expected income, makes it possible to obtain a positive net discounted income. The indicator is real, which indicates the effectiveness of the investment project.

Internal rate of return (IRR). A project is considered acceptable if the calculated IRR is not lower than the established rate of return (profitability), which is determined by the company's investment policy.

$$\sum \frac{CF_t}{(1 + IRR)^{t-1}} - Investments = 0$$

CF_t is the net cash flow of month t;

r is the discount rate or return that can be earned on an alternative investment.

Table 6

Internal rate of return

Period (month), T	Initial costs, IC	Cash income	Cash costs	Cash flow, CF
0	1200000			-1200000,00
1		5000000,00	4400000,00	600000,00
2		6000000,00	5306000,00	694000,00
3		7000000,00	6200000,00	800000,00
IRR				32%

The indicator corresponds to the defined rate of return, which is determined by the investment policy and therefore confirms the effectiveness of the investment project and its low risk.

Yield index PI. The profitability index demonstrates the relative value of the project's profitability. In this project, the ROI is calculated as the ratio of the net present value to the amount of investment. In this calculation, projects with a profitability index greater than zero are considered effective.

Table 7

Project profitability index

Period (year), T	Initial costs, IC	Cash income	Cash costs	Cash flow, CF
0	1200000			
1		5000000,00	4400000,00	600000,00
2		6000000,00	5306000,00	694000,00
3		7000000,00	6200000,00	800000,00
NPV=				809144,30
PI=				67%

In this project, the profitability index is above zero, so the project is acceptable.

Payback period of the project PP. The payback period of the project shows how long it will take to fully recover the funds, namely the investment, which will finance the project. The algorithm for calculating the payback period (PP) depends on the uniformity of the distribution of projected investment income.

If the income is gradually distributed over the years, the payback period is calculated by dividing the one-time costs by the amount of income generated by them. If you get a fractional number, it is rounded up to the nearest whole number. The payback period of the project is 3 years, 2% per annum.

So, based on the calculations, we can say that the project is effective, since all indicators are above the standard rates.

Taking into account the calculations, the company will be able to return the investment and the planned interest to investors, as well as ensure its development and income.

Now let's present the effectiveness of the project if we invest in 1 warehouse in the amount of 150000 euros.

The calculation is carried out for three years, since it is impossible to show efficiency in one year.

Table 8

Net discounted income on the project if you invest in 1 warehouse

Period (year), T	Initial costs, IC	Cash income	Cash costs	Cash flow, CF	Discounted cash flow	Discounted income on a cumulative basis
0	150000					
1		625000,00	550000,00	75000,00	72815,53	72815,53
2		750000,00	663250,00	86750,00	81770,20	154585,73
3		875000,00	775000,00	100000,00	91514,17	246099,90
					NPV=	96099,90
					CPC=	96099,90

As you can see from the calculation, the project is also profitable, as the net present value is 96099.99 euros.

Table 9

Internal rate of return if investing in 1 warehouse

Period (year), T	Initial costs, IC	Cash income	Cash costs	Cash flow, CF	
0	150000			-150000,00	
1		625000,00	550000,00	75000,00	
2		750000,00	663250,00	86750,00	
3		875000,00	775000,00	100000,00	
				IRR	30%

The internal rate of return of 30% also indicates profitability.

Table 10

Project yield index if investing in 1 warehouse

Period (year), T	Initial costs, IC	Cash income	Cash costs	Cash flow, CF	
0	150000				
1		625000,00	550000,00	75000,00	
2		750000,00	663250,00	86750,00	
3		875000,00	775000,00	100000,00	
				NPV=	96099,90
					0
				PI=	64%

All the presented indicators indicate a sufficient margin to return the investment with interest.

8. PROJECT RISKS AND GUARANTEES

All project risks are divided into external and internal. Internal risks are those that arise in the company's internal environment. External risks usually include economic, political, demographic, social, and other risks.

The project takes into account the main risks that may arise during its implementation. They can be caused by both internal and external factors.

Risks, their assessment, and mitigation measures are summarized in Table 11.

Risks are assessed on a five-point scale, where 1 is the lowest value. Table. 11

Table 11

Potential risks and measures to neutralize them

Type of risk	Probability of occurrence	Critical for the project	Events.
Decrease in product quality	1	4	It is practically impossible, since Ukraine is the main producer of high-quality oil, it is produced on modern equipment
Insufficient amount of raw materials	2	4	Low level of possibility of occurrence, as there is enough land in Ukraine to grow sunflower, and it is an annual plant, subject to the seizure of territories. In addition, rising temperatures in the regions make it possible to grow sunflower almost throughout Ukraine
Insufficient qualification of employees	1	1	Such a risk has a very low threshold, as the company has been staffed exclusively by professionals for more than 3 years, it is a powerful team of like-minded people, and each employee does their job well. Areas of responsibility are clearly divided. Operational and strategic planning and reporting are carried out regularly. The main full-time team of the export office has an infrastructure of freelance specialists for effective delegation to complete tasks on time.
Decrease in sunflower oil consumption in Europe	2	3	The company is constantly expanding its sales geography, so there are still many countries that consume sunflower oil and are already constantly contacting us with the intention of regular purchases and cooperation in general.

Political crisis in Europe and Ukraine, changes in economic development	2	2	Sunflower oil is a food product and its consumption cannot be completely banned. Therefore, a certain amount of the product will definitely be imported into the EU
Problems with logistics	2	2	The company always has various trucking companies in stock that can deliver goods abroad to Europe in a timely manner. Currently, transportation companies compete with each other for the right to cooperate with A&P.
Problems with border crossing in Ukraine	3	4	Ukraine has borders with several countries, and all borders cannot be closed at once, so if necessary, changes will be made in a timely manner to cross borders where there are no problems. The company constantly monitors the state of the checkpoints and takes this into account when announcing delivery times, allowing its recipients to easily plan deliveries and their warehouse in advance.
Destruction of energy infrastructure in Ukraine due to the war	3	4	The factories where the product is manufactured have additional power sources and work in several shifts if necessary. The investment will also allow the company to build up reserves in its warehouses, which will help avoid sales interruptions.
Decrease in sunflower acreage in Ukraine due to the seizure of southern and eastern territories	3	1	Ukraine has sufficient areas for sowing sunflower, and climate change (warming) makes it possible to grow sunflower in almost all areas of Ukraine
Oil price fluctuations	2	1	The company anticipated this risk and now has a fairly competitive price for the products
Emergence of new competitors	3	1	Customers who already buy oil from the company trust it and are satisfied with the price of the product, so it is unlikely that regular customers will switch to other unfamiliar sellers. The company also has European and international quality certificates and a high level of trust

There are also several other risks, such as the low percentage and unpopularity of documentary banking settlements between European buyers and suppliers in Ukraine.

However, given the company's experience and operations in the EU for more than five years, and the constant growth of the customer base, all this indicates a high level of trust, both in Ukraine and in Europe.

The constant principle of servicing consignees, full transparency of the process of each delivery

- from providing carrier data to visual, in some cases even online, reporting at all stages, from production/loading of goods into transport to customs clearance/unloading of goods at the consignee's warehouse. Most risks are reduced and become irrelevant.

9. CONCLUSIONS

Thus, taking into account the information provided and the calculations made, the following can be stated:

The company has been running a successful and profitable business for five years, as evidenced by the official reports for the last years.

During this period, a business scheme has been developed and implemented, which is quite simple and well established. If the company receives the required amount of investment, it will be able to further simplify the business process scheme. This will allow the company to generate stable income for many years, subject only to simple geographical scaling. Over the years of active operation, the company has developed its own brand under which it produces and sells a high-quality product - sunflower oil of various types in Europe, in particular, in France.

The product has a high quality standard and relevant international certificates. The brand is trusted and known by many customers in France.

This is evidenced by a significant loyalty base of dozens of customers.

The company's communication policy is also at a high level, as evidenced by the database of potential new customers, which contains thousands of contacts. The company offers different product sales volumes and different types of packaging, which makes it possible to satisfy different customers, from wholesale buyers who buy by truck to small wholesale from one pallet. The company has its own marketplaces on Amazon in European countries, as well as its own marketplace and website.

The organizational structure of the company is built on high management and the level of trust of all team members, which creates conditions for effective productivity. The company has no problems with the laws in the countries where it operates, it submits reports on time and pays the calculated amounts of taxes and fees.




The proposed new business process scheme shows a real and balanced form of activity that can lead the company in a short time.







A&P LLC is a reliable partner that adheres to the established legal norms and is rapidly developing in the production and sale of sunflower oil.

APPENDIXES

I A&P's presence in the Internet

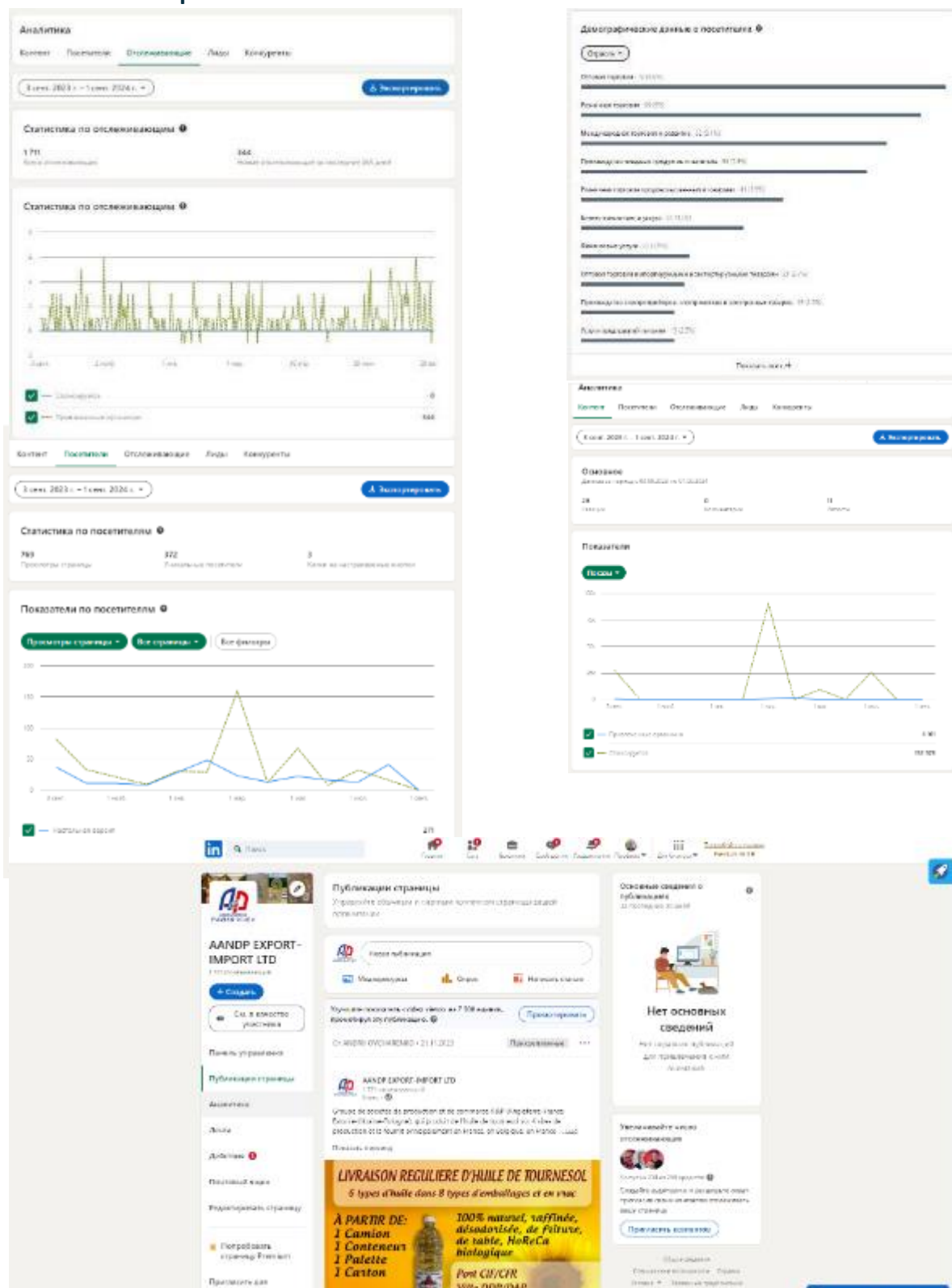
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<https://www.youtube.com/watch?v=aLNPw2tvjjQ>
<https://www.pappers.fr/entreprise/aandp-export-import-ltd-949025753>
<https://euipo.europa.eu/eSearch/#details/trademarks/018712467>

Link to the site where A&P products are available	Screenshot of the site	Total number of website visitors per year.
https://auth.forie.com/		28 000 000
https://www.europages.fr/AP-EXPORTIMPORT/000000054131_91-750017001.html		32 000 000
https://adridal.com/ad/livraison-dhuile-de-tournesol/		670 000

https://www.espaceagro.com/membres/esvoir.asp?id=653884		20 000 000
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https://world-business-zone.com/listing/livraison-reguliere-dhuile-de-tournesol-a-partir-de-1-camion-1-conteneur-1-palette/		900 000
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https://www.exporthub.com/product/huile-de-tournesol-raffine-desodorise-en-bouteilles-pet-de-1-litre-24482969.html		25 000 000
https://www.stocklots24.fr/10639336		18 000 000
Total number of visitors to all sites per year who can see the sale offer A&P		166 570 000

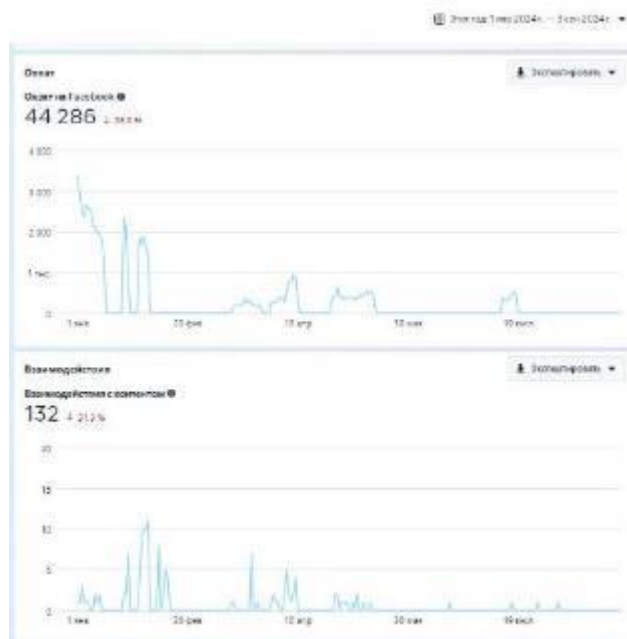
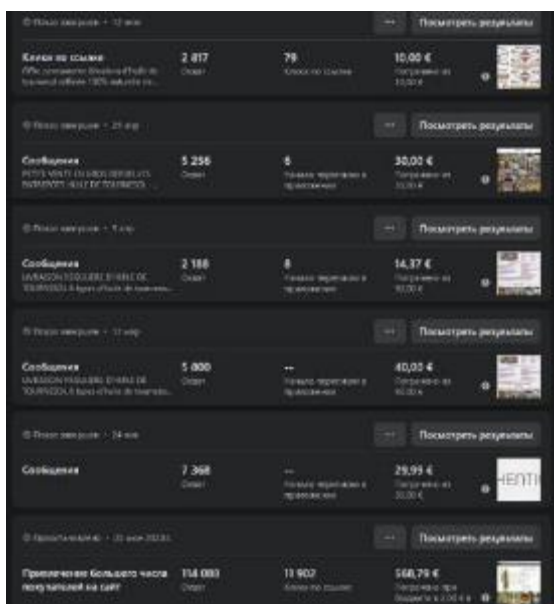
LinkedIn

The AANDP EXPORT-IMPORT LTD page as of 09.09.2024 has an average of 90,000 views per month and 1700 followers who see the ad, which is posted regularly for a narrow circle of professionals.



FACEBOOK

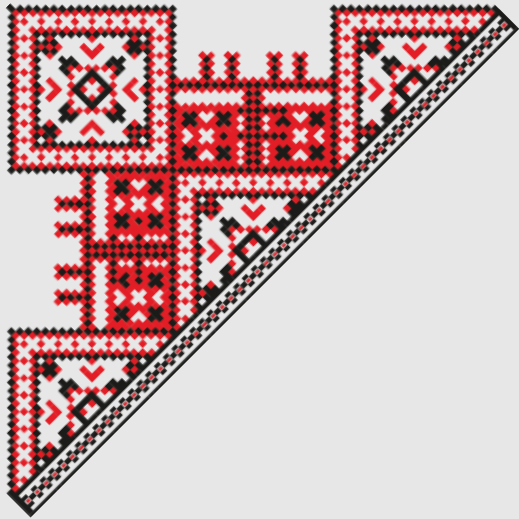
The AANDP EXPORT-IMPORT LTD page as of 09.09.2024 has an average of 3,000 views per month and an audience of 40,000 who see the ad, which is posted regularly, for a range of professionals.



AANDP Export-Import LTD
22 000 подписчиков · 10 фото · 1 видео

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AANDP Export-Import LTD
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Documents

which confirm the presence and activity of the A&P group of companies in the wholesale sale of sunflower oil on the sales markets, as well as statutory documents and financial statements (selectively for clarity)



FILE COPY



**CERTIFICATE OF INCORPORATION
OF A
PRIVATE LIMITED COMPANY**

Company Number **12772596**

The Registrar of Companies for England and Wales, hereby certifies that

AANDP EXPORT-IMPORT LTD

is this day incorporated under the Companies Act 2006 as a private company, that the company is limited by shares, and the situation of its registered office is in England and Wales

Given at Companies House, Cardiff, on **28th July 2020**



* N12772596Q *



Companies House



THE OFFICIAL SEAL OF THE
REGISTRAR OF COMPANIES

The above information was communicated by electronic means and authenticated by the Registrar of Companies under section 1115 of the Companies Act 2006



Companies House

IN01(ef)**Application to register a company**

Received for filing in Electronic Format on the: 27/07/2020

X9A7C4YX

Company Name in full: **AANDP EXPORT-IMPORT LTD**

Company Type: **Private company limited by shares**

Situation of Registered Office: **England and Wales**

Proposed Registered Office Address: **65 LONDON WALL
LONDON
ENGLAND EC2M 5TU**

Sic Codes: **46900
46390
46330
73110**

I wish to entirely adopt the following model articles:

Private (Ltd by Shares)

Proposed Officers

Company Director **1**

Type: **Person**
Full Forename(s): **MR ANDRII**
Surname: **OVCHARENKO**
Former Names:
Service Address: **2 POBEDY AVE**
 KYIV
 KYIV REGION
 UKRAINE 01135
Country/State Usually **UKRAINE**
Resident:

Date of Birth: ****/09/1976** *Nationality:* **UKRAINIAN**
Occupation: **DIRECTOR**

The subscribers confirm that the person named has consented to act as a director.

Persons with Significant Control (PSC)

Statement of initial significant control

On incorporation, there will be someone who will count as a Person with Significant Control (either a registerable person or relevant legal entity (RLE)) in relation to the company

Individual Person with Significant Control details

Names: **MR ANDRII OVCHARENKO**

Country/State Usually Resident: **UKRAINE**

Date of Birth: ****/09/1976** *Nationality:* **UKRAINIAN**

Service Address: **2 POBEDY AVE
KYIV
KYIV REGION
UKRAINE
01135**

The subscribers confirm that each person named as an individual PSC in this application knows that their particulars are being supplied as part of this application.

COMPANY HAVING A SHARE CAPITAL**Memorandum of Association of
AANDP EXPORT-IMPORT LTD**

Each subscriber to this memorandum of association wishes to form a company under the Companies Act 2006 and agrees to become a member of the company and to take at least one share.

Name of each subscriber	Authentication
ANDRII OVCHARENKO	Authenticated Electronically

Dated: 27/07/2020



THE COMPANIES ACT 2006

Company No. 12772596

The Registrar of Companies for England and Wales hereby certifies that AANDP EXPORT-IMPORT LTD was incorporated under the Companies Act 2006 as a limited company on 28th July 2020.

The Registrar further certifies that according to the documents on the file of the company:-

- a) ANDRII OVCHARENKO whose service address is 2 POBEDY AVE, KYIV, KYIV REGION, UKRAINE 01135, whose occupation is a director, born in September 1976, appointed on 28th July 2020, an Ukrainian national, a resident of Ukraine is the director of the company,
- b) the situation of the registered office is 65 LONDON WALL, LONDON, ENGLAND EC2M 5TU,
- c) the company has unrestricted objects.

According to the documents on file and in the custody of the Registrar, the company is up to date with its filing requirements and has at least 1 director, who is a natural person over the age of 16.

The company has been in continuous unbroken existence since its incorporation and no action is currently being taken by the Registrar of Companies to strike the company off the register or to dissolve it as defunct. As far as the Registrar is aware, the company is not currently subject to one or more of the following: liquidation, company voluntary arrangement (or company voluntary arrangement moratorium), administration, moratorium or has a receiver or manager appointed.*****

Given at Companies House, the 5th July 2023

for the Registrar of Companies

This certificate records the result of a search of the information registered by the Registrar. This information derives from filings accepted in good faith without verification. For this reason the Registrar cannot guarantee that the information on the register is accurate or complete.



Companies House

MEMENTO FISCAL

VOTRE ACTIVITE	
SIRET	949025753 00011
Date de création	01/01/2023
Forme juridique	Société étrangère non immatriculée au RCS (code : 3220)
Dénomination	AANDP EXPORT-IMPORT LTD
Activité principale	Commerce de gros (commerce interentreprises) de produits laitiers, oeufs, huiles et matières grasses comestibles (code : 4833Z)
Date de clôture de l'exercice	31/12
Adresse de votre activité	65 London Wall EC2M 5TU London ROYAUME-UNI

VOS OBLIGATIONS FISCALES	
TYPE D'IMPOT	REGIME D'IMPOSITION
TVA - Taxe sur la valeur ajoutée	RN - Réel normal Numéro (ROF) : TVA1 Périodicité de la déclaration 3310-CA3 : Mensuelle

Votre n° de TVA intracommunautaire **FR 07949025753**

VOS SERVICES	
Service en ligne	impots.gouv.fr

Impots.gouv

Les entreprises ont l'obligation de télé-déclarer leurs déclarations de TVA et de résultats, de consulter en ligne leurs avis de cotisation foncière des entreprises (CFE) et de télé-payer leurs principaux impôts (TVA, impôt sur les sociétés, taxe sur les salaires (TS), cotisation sur la valeur ajoutée (CVAE), cotisation foncière des entreprises (CFE), prélèvements et retenues à la source sur les revenus de capitaux mobiliers (RCM). Pour effectuer ces opérations en ligne, vous êtes invité à créer votre espace professionnel sécurisé sur le site impots.gouv.fr.

Votre espace professionnel, accessible à partir du site impots.gouv.fr, vous permet également de :

- vous informer et consulter la documentation fiscale, l'actualité fiscale et accéder aux sites des partenaires du ministère des finances et des comptes publics;
- consulter votre compte fiscal (message d'information, consultation des déclarations y compris celles de prélèvement à la source si vous êtes collecteur en tant qu'employeur, des avis de CFE et des paiements, gestion des comptes bancaires);
- déclarer la TVA, les déclarations de résultats, la CVAE, les RCM;
- payer la TVA, l'IS, la CFE, la CVAE, la TS, les RCM et la taxe foncière (TF);
- effectuer une demande de remboursement de crédit de TVA ou un remboursement de TVA pour les opérations effectuées dans d'autres Etats membres;
- obtenir une attestation de régularité fiscale en temps réel : les entreprises soumises à l'IS et assujetties à la TVA peuvent éditer directement à partir de leur espace professionnel l'attestation fiscale demandée pour les marchés publics;
- accéder à la **messagerie sécurisée** pour déposer une réclamation, signaler une difficulté, poser une question générale ou transmettre toute information ou document utiles à la gestion de votre dossier auprès du service compétent de l'administration fiscale et en suivre l'avancement. Nous vous invitons à utiliser votre messagerie sécurisée comme principal moyen de communication avec nos services.

Votre espace particulier, également accessible à partir du site impots.gouv.fr, vous permet notamment de :

– gérer vos acomptes de prélèvement à la source (service « Gérer mon prélèvement à la source », si vous exercez une activité indépendante. Vos acomptes seront ainsi ajustés à votre situation au plus vite. Vous pourrez choisir un paiement trimestriel de vos acomptes sur vos revenus d'activité. De même en cas de variation d'activité, vous pourrez demander le report d'une échéance sur le mois ou le trimestre suivant.

Votre Service des Impôts des Entreprises

Service des Impôts des Entreprises Etrangères 10 RUE DU CENTRE
93485 NOISY-LE-GRAND CEDEX

Tel : 01 72 95 20 31

Réception exclusivement sur rendez-vous.

Horaires d'ouverture : TELEPHONE LUNDI AU VENDREDI 09H00-18H00

Utilisez votre messagerie sécurisée dans votre espace professionnel sur impots.gouv.fr



La loi ESSOC du 10 août 2018 généralise le principe du droit à l'erreur pour les usagers de l'administration. Tout contribuable de bonne foi a la possibilité de corriger - spontanément ou au cours d'un contrôle - ses déclarations sans risque de sanction et de bénéficier d'un intérêt de retard réduit.

Pour en savoir plus : « impots.gouv.fr / rubrique droit à l'erreur »

6th floor, TEA Building
56 Shoreditch High Street
London, E1 6JJ



Tel 44 (0) 2038950999
Fax 44(0) 2033182623
support@transferwise.com

Le 10 Décembre 2020

Madame, Monsieur,

Cette lettre confirme que les coordonnées bancaires suivantes ont été générées par TransferWise Ltd pour le compte de **AANDP Export-import Ltd** dans le but de recevoir des paiements en euros sur leur compte TransferWise.

Relevé d'Identité Bancaire (RIB)			
Chiffres de vérification IBAN	BBAN		Domiciliation
39	Code Banque	Numéro de compte	Belgique
	967	150917919	
IBAN	BE39 9671 5091 7919		
BIC	TRWIBEB1XXX		
Titulaire du compte	AANDP Export-import Ltd		

Adresse de la banque : TransferWise Europe SA
Avenue Louise 54, Room S52, 1000 Bruxelles, Belgique

Pour toute question, n'hésitez pas à contacter le service client de TransferWise.

Cordialement,
Claire - Service Client

TransferWise Limited is a company registered in England and Wales with registered number 07209813. Our registered office is at 6th floor, TEA Building - 56 Shoreditch High Street, London, E1 6JJ. We are an Electronic Money Institution authorised by the Financial Conduct Authority with firm reference 900507.

EUTM file information

AUTHENTIQUA

018712467

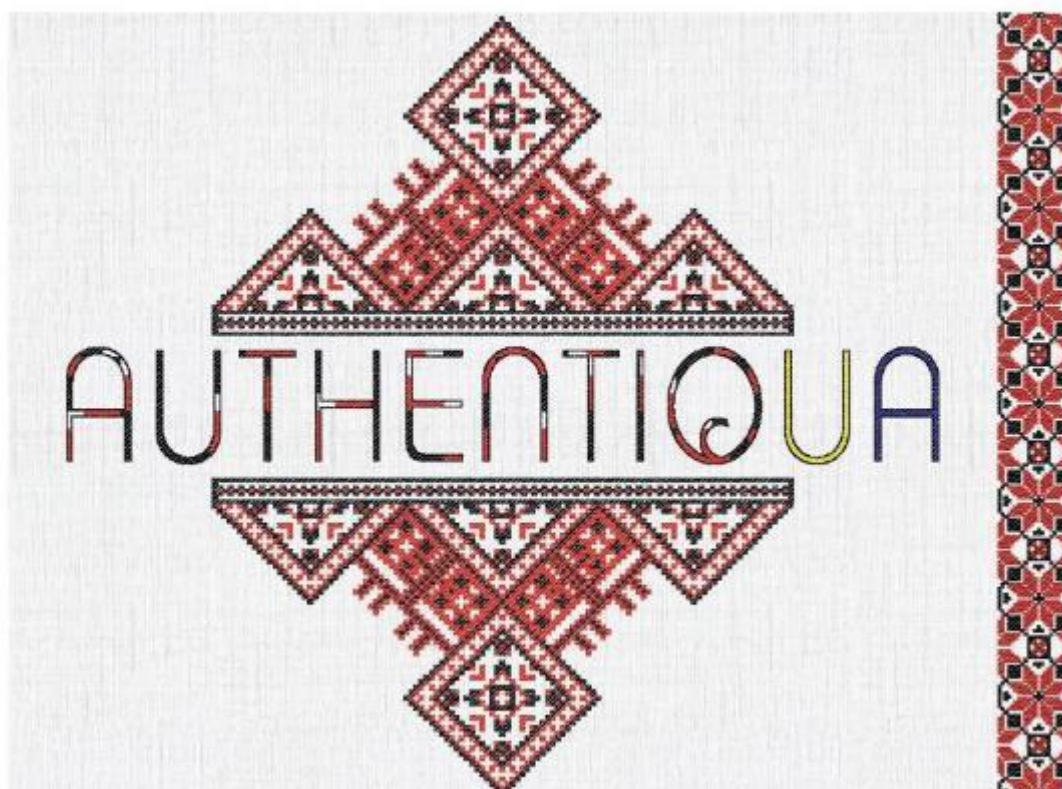
Timeline



Trade mark information

Name	AUTHENTIQUA	Filing date	03/06/2022
Filing number	018712467	Registration date	27/09/2022
Basis	EUTM	Expiry date	03/06/2032
Date of receipt	03/06/2022	Designation date	
Type	Figurative	Filing language	English
Nature	Individual	Second language	French
Nice classes	29 (Nice Classification)	Application reference	
Vienna Classification	09.01.11 (Vienna Classification)	Trade mark status	Registered
		Acquired distinctiveness	No

Graphic representation



Goods and services

English (en) ▾

29 Oils for food; Sunflower oil for food.

Description

No data

Owners

AANDP EXPORT-IMPORT LTD

ID	1314331	Country	GB - United Kingdom	Correspondence address	
Organisation	AANDP EXPOR T-IMPORT LTD	State/courty	n/a	AANDP EXPORT-IMPORT LTD 65 London Wall London EC2M 5TU REINO UNIDO	Hidden. You can set your contact details to be publicly available via the User Area.
Legal status	Legal entity	Town	London		Hidden. You can set your contact details to be publicly available via the User Area.
		Post code	EC2M 5TU		
		Address	65 London Wall		Hidden. You can set your contact details to be publicly available via the User Area.

Representatives

PATENDIBÜROO KÄOSAAR OÜ

ID	28700	Country	EE - Estonia	Correspondence address	00 372-7383051
Organisation	n/a	State/country	n/a	Patendibüroo KÄOSAAR OÜ	
Legal status	Legal person	Town	Tartu	Tähe 94	
Type	Association	Post code	50107	EE-50107 Tartu	00 372-7383055
		Address	Tähe 94	ESTONIA	info@kaosaar.ee

Correspondence

	From	Procedure	Filing number	Subject	Date	Actions
	EUTM		018712467	L304 - Cover letter for registration certificate	30/09/2022	
	EUTM		018712467	Certificate	28/09/2022	
	Recordal		021901726	H726A - Notification of entry of a change of representative in the Office - Register and database	16/06/2022	
	Recordal		021901726	H726A - Notification of entry of a change of representative in the Office - Register and database	16/06/2022	
	Recordal		021901726	Application form and attachment	15/06/2022	
	EUTM		018712467	L101F - Receipt of an application for a European Union trade mark (EUTM) and notification that a provisional filing date has been accorded	03/06/2022	
	EUTM		018712467	Figurative	03/06/2022	
	EUTM		018712467	Application form and attachment	03/06/2022	

Showing 1 to 8 of 8 entries

IR transformation

No data

Seniority

No data

Exhibition priority

No data

Priority

No data

Publications

Bulletin number	Date	Section	Description
2022/113	20/06/2022	A.1	Applications published under Article 44 EUTMR
2022/183	28/09/2022	B.1	Registrations with no amendments since the application was published

Showing 1 to 2 of 2 entries

Cancellation

No data

Recordals

Bulletin number	Date	Section	Filing number	Title	Subtitle
			021901726	Representative	Appointment / Replacement of representative

Showing 1 to 1 of 1 entries

Oppositions

No data

Appeals

No data

Decisions

No data

Renewals

No data

Trade mark relations

No data

International Applications

No data

**Зовнішньоекономічний контракт
№ 20210702-006**

с. Черпечий Яр, Полтавська обл., Україна
02 липня 2021 р.

Товариство з обмеженою відповідальністю «УКРОЛІЯ», Україна, в особі директора Вадима Швачки, який діє на підставі Статуту, у подальшому іменується «Продавець», з одного боку, і AANDP EXPORT-IMPORT LTD, Сполучене Королівство Великої Британії і Північної Ірландії, в особі директора Andrii Ovcharenko, який діє на підставі Установчого договору, надалі іменовані «Покупець», з іншого боку, домовилися про укладення цього зовнішньоекономічного контракту (далі – «Контракт») на нижче викладених умовах:

1. Предмет Контракту

1.1. Продавець зобов'язується доставити Покупцю олію соняшникову та/або олію соняшникову високоолеїнову фасовану в асортименті, олію соняшникову та/або олію соняшникову високоолеїнову розлину (далі – «Товар»), відповідно до Протоколів узгодження цін – Специфікацій (далі – «Протокол узгодження цін – Специфікація»), які є невід'ємною частиною цього Контракту, а Покупець зобов'язується прийняти Товар та оплатити його вартість. Продавцю, відповідно до умов Контракту та Протоколів узгодження цін – Специфікацій до нього.

2. Кількість та якість Товару

2.1. Асортимент, кількість Товару, загальна вартість кожної партії Товару вказуються у Протоколах узгодження цін – Специфікаціях, які є невід'ємною частиною Контракту.

2.2. Товар повинен відповідати вимогам діючих українських стандартів, що має підтверджуватися Сертифікатом Відповідності, виданим відповідним уповноваженим органом України. Якість Товару відповідає ДСТУ 4492:2017 або ТУ У 10.4-00687267-001:2016, з нормами якого ознайомлений Покупець.

2.3. Країною походження Товару є Україна.

3. Базис поставки

3.1. Умови поставки для кожної окремої партії Товару вказуються у Протоколах узгодження цін – Специфікаціях відповідно до міжнародних правил торгівлі Incoterms® 2020.

4. Ціна Товару і загальна сума Контракту

4.1. Ціна, вартість Товару, валюта Контракту і валюта розрахунків відповідно до його умов визначаються в євро (EUR).

4.2. Ціна одиниці Товару, його асортимент і кількість, загальна вартість кожної партії Товару, вказуються у Протоколах узгодження цін – Специфікаціях.

4.3. Загальна сума Контракту – сума вартості усіх відвантажених партій Товару, відповідно до Протоколів узгодження цін – Специфікацій до даного Контракту.

5. Умови оплати

5.1. Оплата кожної партії Товару здійснюється Покупцем відповідно до умов, зазначених в Протоколах

Seller/Продавець

**Foreign economic contract
№ 20210702-006**

Chernyehyi Yar, Poltava region, Ukraine
July 02, 2021

«UKROLIYA» Ltd., Ukraine, represented by director Vadym Shvachka, acting on the Statutory basis, hereinafter referred to as the «Seller», on the one hand, and AANDP EXPORT-IMPORT LTD, United Kingdom of Great Britain and Northern Ireland, represented by Director Andrii Ovcharenko, acting on the Memorandum of incorporation, hereinafter referred to as the «Buyer», on the other hand, have agreed to sign the present Foreign economic contract (hereinafter referred to as the «Contract») on terms and conditions stated below:

1. Subject of the Contract

1.1. The Seller shall sell to the Buyer sunflower oil and/or high oleic sunflower oil packed in assortment, sunflower oil and/or high oleic sunflower oil in bulk (hereinafter referred to as the «Goods») under the Protocol agreement prices – Specifications (hereinafter referred to as the «Protocol agreement prices – Specifications»), which are an integral part of this Contract, and the Buyer shall accept the Goods and pay its cost to the Seller according to the terms of the present Contract and Protocol agreement prices – Specifications.

2. Quantity and quality of Goods

2.1. The quantity of the Goods, its assortment, total value of each lot are stated in Protocol agreement prices – Specifications being an integral part of the Contract.

2.2. The Goods must meet the requirements of the applicable Ukrainian standards, which should be confirmed by the Certificate of Conformity issued by the relevant competent authority of Ukraine. The quality of the Goods corresponds to DSTU 4492:2017 or TU U 10.4-00687267-001:2016, regulations are familiar to the Buyer.

2.3. The Goods are of Ukrainian origin.

3. Delivery basis

3.1. The terms of delivery for each separate lot are stated in Protocol agreement prices – Specifications in accordance with the Incoterms® 2020.

4. Price of the Goods and total Value of the Contract

4.1. The price, cost of the Goods, currency of the Contract and transactions currency according to its terms are set in EUR.

4.2. Price per the Goods unit, its assortment and quantity, total value of each lot, are stated in Protocol agreement prices – Specifications.

4.3. The total value of the Contract is the sum of all shipped consignments in accordance with the Protocol agreement prices – Specification for the Contract.

5. Payment terms

5.1. Payment for each lot of the Goods shall be performed by the Buyer according to the terms specified in Protocol agreement prices – Specifications to the present Contract.

Buyer/Покупець
London, EC2M 7JH
Company number: 18772596

стр. 1 із 7

Контракту та Протоколу узгодження цін - Специфікації до нього не пізніше 14 (чотирнадцяти) календарних днів з дати їх підписання.

13.8. Сторони заявляють і гарантують, що вони є суб'єктами господарської діяльності, зареєстрованими в установленому законом країни Покупця або Продавця порядку, і що даний Контракт підписаний уповноваженими на те особами, і підписання ними даного Контракту не є перевищенням їхніх повноважень.

13.9. У разі зміни Стороною Контракту податкової адреси, місця розташування об'єкту власності, місця здійснення господарської діяльності, банківських реквізитів, організаційно - правової форми, початку процедури банкрутства або ліквідації для Сторони - така Сторона зобов'язана негайно повідомити про зазначені зміни іншу Сторону Контракту

13.10. Умови даного Контракту є безумовно зрозумілими для свідомості уповноважених осіб обох Сторін.

13.11. Будь-яке письмове повідомлення вважається отриманим, якщо воно доставлене Стороні (її уповноваженому представнику) на поштову адресу, вказану в Контракті, по факсу, на електронну адресу Сторони відповідно рекомендованим листом або будь-яким іншим чином, який передбачає реєстрацію спроби доставки цього повідомлення Стороні.

13.12. ТОВ «УКРОЛІЯ» підтверджує, що не зареєстроване та не знаходиться на тимчасово окупованій території України. Станом на дату укладання Контракту не співпрацює з підприємствами зареєстрованими на тимчасово окупованій території України, зокрема на території Автономної Республіки Крим.

(fourteen) calendar days from the date of signing.

13.8. The Parties declare that they are business entities legally registered in Buyer's or Seller's country and that the contract signed by authorized persons and signing this contract is not exceeding their authority.

13.9. In case of changing the actual or legal address, bank details, form of incorporation by the Party of the contract, start of the procedure for bankruptcy or liquidation - the Party shall immediately inform the other Party of the contract about these changes.

13.10. Terms of the Contract are clearly understood by authorized representatives of both Parties.

13.11. Any written communication is considered to be received, if delivered to the Party (its authorized representative) to the postal address listed in the Contract, by fax, by e-mail, by registered mail or by any other means which provides a record of the attempt to deliver it to the Party.

13.12. "UKROLIYA" LTD confirms that it is not registered and not located in the temporarily occupied territory of Ukraine. As of the date of conclusion of the Contract, it does not cooperate with enterprises registered in the temporarily occupied territory of Ukraine, in particular, in the territory of the Autonomous Republic of Crimea.

14. Адреси та банківські реквізити Сторін:

«Продавець»/«Seller»:

ТОВ «УКРОЛІЯ» / "UKROLIYA" LTD

вул. Садова, 4, с. Чернецький Яр, Диканський р-н, Полтавська обл., 38521, Україна / 4 Sadova str., Chernechiy Yar, Dikanka area, Poltava region, Ukraine
e-mail: ved@ukroliya.com
+38(0532) 64 20 40

THE STATE EXPORT-IMPORT BANK OF UKRAINE

JSC KIEV UA

POLTAVA BRANCH

SWIFT: EXBSUAUX

ACC: 26007000020206

IBAN: UA623223130000026007000020206

Correspondent:

DEUTSCHE BANK AG

FRANKFURT AM MAIN

SWIFT: DEUTDE33

ACC: 949876710

Директор ТОВ «УКРОЛІЯ» /
Director «UKROLIYA» LTD



Seller/Продавець

14. Legal Addresses and bank details of the Parties

«Покупець»/«Buyer»:

AANDP EXPORT-IMPORT LTD

65 London Wall, London, EC2M 5TU,
United Kingdom,
Company number 12772596,
VAT GB361721021
Private limited Company

IBAN: BE39 967150917919

Bank code (SWIFT/BIC):

TRWIBEB1XXX

Wise Europe SA

Avenue Marnix 13-17

Brussels1000, Belgium

Директор / Director AANDP EXPORT-IMPORT LTD

AANDP EXPORT-IMPORT LTD
65 London Wall
London, EC2M 5TU
Tel: +44 20 7463 616 36 25 46
Company number: 12772596 / Andrii Ovcharenko

AANDP EXPORT-IMPORT LTD
65 London Wall
London, EC2M 5TU
Tel: +44 20 7463 616 36 25 46
Company number: 12772596

Buyer/Покупець



КОНТРАКТ № 300002488

CONTRACT № 300002488

м. Южне, Україна

21 червня 2024 р.

Yuzhne, Ukraine

June 21, 2024

ТОВАРИСТВО З ОБМЕЖЕНОЮ ВІДПОВІДАЛЬНІСТЮ «ДЕЛЬТА ВІЛМАР УКРАЇНА» (УКРАЇНА), яке надалі іменується «Продавець», в особі генерального директора Геть Віктора Федоровича, який діє на підставі Статуту з однієї сторони, та

AANDP EXPORT-IMPORT LTD (Спол.Кор.Велик.), яке надалі іменується «Покупець», в особі директора Андрія Овчаренка, який діє на підставі Статуту, з іншої сторони, в подальшому названі «Сторони», уклали цей Контракт (далі - «Контракт») про нижчезнаклене.

1. ПРЕДМЕТ КОНТРАКТУ

1.1. Продавець зобов'язаний поставити, а Покупець прийняти і сплатити товари, нафінансування яких погоджується Сторонами в Специфікаціях до Контракту (далі - «Товар»).

2. КІЛЬКІСТЬ І ЯКІСТЬ ТОВАРУ

2.1. Кількість і якість Товару погоджуються Сторонами в Специфікаціях до Контракту.

Якість Товару підтверджується в місці навантаження Товару на транспортний засіб сертифікатом якості Товару, виданим лабораторією Продавця та/або сертифікатом на відвантажену партію, виданим незалежним сорейсером, номінованим та за вибором Покупця. Якість Товару, визначена в місці навантаження, є остаточною.

2.2. Кількість Товару визначається в місці навантаження Товару на транспортний засіб відповідно до сертифікату кількості, виданого Торгово-промисловою палатою України (далі - ТПП України) та/або сертифікатом на відвантажену партію, виданим незалежним сорейсером номінованим та за вибором Покупця. Кількість Товару, визначена в місці навантаження, є остаточною.

3. УМОВИ І СТРОКИ ПОСТАВКИ

3.1. Поставка Товару здійснюється на умовах FCA ("Фрешо-перевізник") м.Южне згідно Інкотермс 2010 (надалі «Вказане місце поставки»), відповідно до умов зазначених в Специфікації.

3.2. Поставка Товару здійснюється партіями. Транзитмент (перевалка) допускається.

3.3. Пакування Товару: погоджується Сторонами в Специфікаціях до Контракту.

3.4. Маркування: згідно вимог законодавства України або згідно вимог наданих Покупцем.

3.4.1. На Пет-Пляшки з Товаром наклеюються етикетки, зразок макету яких надіється Продавцем Покупцем, макет узгоджується Продавцем і надіється у додатку № 1 до Договору, який є його невід'ємною частиною.

При цьому на етикетці до Товару повинна міститися наступна інформація:

- назва Товару;
- склад продукту у порядку переваги складників, у тому числі харчових добавок, що використовувались у його виробництві;
- маса нетто / об'єм;
- строки придатності, умови зберігання Товару;
- дата виробництва, номер партії, «вжити до...» вказується в верхній частині пляшки.
- харчова та енергетична цінність Товару;

LIMITED LIABILITY COMPANY «DELTA WILMAR UKRAINE» (UKRAINE), hereinafter referred to as "the Seller", represented by general director Het Viktor, acting on the basis of Statute, on the one side, and

AANDP EXPORT-IMPORT LTD (United Kingdom), hereinafter referred to as "the Buyer", represented by director Andrii Ovcharenko, acting on the basis of Statute, on the other side, further referred as Parties, have concluded the present Contract (hereinafter - "Contract") about the following.

1. SUBJECT OF THE CONTRACT

1.1. The Seller shall deliver, and The Buyer shall accept and pay for the goods, name of which shall be agreed by the Parties in the Specifications to the Contract (hereinafter referred to as "the Goods").

2. QUANTITY AND QUALITY OF THE GOODS

2.1. The quantity and quality of the Goods shall be agreed by the Parties in the Specifications to the Contract.

The quality of the Goods is confirmed by the Certificate of quality for the Goods issued by the laboratory of the Seller and/or the certificate issued by the independent surveyor (nominated and at the discretion of the Buyer) on the dispatched lot of Goods at the place of loading of the Goods on transport. The quality of the Goods determined at the place of loading is final.

2.2. The quantity of the Goods is confirmed by the Certificate of quantity issued by the Chamber of Commerce and Industry of Ukraine (further - CCI of Ukraine) and/or the certificate issued by the independent surveyor (nominated and at the discretion of the Buyer) for the dispatched lot of Goods at the place of loading of the Goods into the transport.

The quantity of the Goods determined at the place of loading is final.

3. TERMS AND PERIOD OF DELIVERY

3.1. Delivery of the Goods shall be done on FCA ("Free Carrier") Yuzhne (hereinafter - "Named place of delivery") according to the Incoterms 2010, as specified in the Specification.

3.2. Delivery of the Goods is carried out in lots.

Transshipment is allowed.

3.3. Packaging: shall be agreed by the Parties in the Specifications to the Contract.

3.4. Marking: Product marking is to comply with the requirements of the Ukrainian legislation or with the requirements provided by the Buyer.

3.4.1. Labels are pasted on the Pet-Bottles with the Goods, a sample model of which is provided to the Seller by the Buyer, the model is agreed upon by the Seller and is specified in Appendix No. 1 to the Agreement, which is an integral part thereof.

At the same time, the label for the Product must contain the following information:

- the name of the Product;
- the composition of the product in order of preference of components, including nutritional supplements used in its production;
- net mass / volume;
- expiration dates, conditions of storage of the Goods;
- production date, batch number, "use by..." is indicated in the upper part of the bottle.
- food and energy value of the Product;



Покупцю
AANDP EXPORT-IMPORT LTD
 65 London Wall, London, EC2M 5TU,
 United Kingdom,
 Company number 12772596,
 VAT GB361721021
 Siret 94902575300011
 TVA intracomunitaire FR 07949025753

Bank details:
 IBAN: BE39 9671 5091 7919
 Bank code (SWIFT/BIC):
 TRWIBEB1XXX
 TransferWise Europe SA
 Avenue Marnix 13-17
 Brussels 1000, Belgium

Укриття / The Buyer
 АНДП ЕКСПОРТ-ІМПОРТ ЛТД
 65 Лондон-Волл / Андрій Овчаренко/Andrii Ovcharenko
 Тел.: +36 1 4736 25 46
 Company number: 12772596

The Buyer
AANDP EXPORT-IMPORT LTD
 65 London Wall, London, EC2M 5TU,
 United Kingdom,
 Company number 12772596,
 VAT GB361721021
 Siret 94902575300011
 TVA intracomunitaire FR 07949025753

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 TransferWise Europe SA
 Avenue Marnix 13-17
 Brussels 1000, Belgium

Укриття / The Buyer

AANDP EXPORT-IMPORT LTD
 65 London Wall
 London, EC2M 5TU / Андрій Овчаренко/Andrii Ovcharenko
 Tel.: +36 1 4736 25 46
 Company number: 12772596

Договір №31.05.2024	Contract № 31.05.2024
<p>про транспортно-експедиторське обслуговування м. Дніпро, Україна 31 травня 2024</p>	<p>for transport-forwarding service Dnipro, Ukraine 31 May 2024</p>
<p>AANDP EXPORT-IMPORT LTD, іменованій надалі Замовник, з особи директора Ovcharenko Andrii, з однієї сторони Товариство з обмеженою відповідальністю POE «TB Tires», іменованій надалі Перевізник, з особи директора Tinta Victor, який діє на підставі статуту, з іншого боку, уклали цей договір про наступне:</p>	<p>AANDP EXPORT-IMPORT LTD hereinafter referred to as the Customer, represented by director Ovcharenko Andrii, on the one hand POE «TB Tires», hereinafter referred to as Forwarder, represented by director Tinta Victor, acting on the basis of the charter, on the other hand, concluded this agreement on the following:</p>
<p>1. Предмет договору</p>	<p>1. Subject of the contract</p>
<p>1.1. Цей договір регулює взаємовідносини Сторін, що виникають під час планування, організації та здійснення перевезень вантажів автомобільним транспортом, а також подол оплати наданих транспортних послуг. 1.2. Перевізник за оплати здійснює перевезення вантажів Замовника транспортом у міжнародному сполученні.</p>	<p>1.1 The present Contract shall govern the Parties' relations arising when they plan, organize and carry goods by highway transportation also pay for transport services. 1.2. The carrier carries out the transportation of the Customer's goods by transport in international traffic for payment</p>
<p>2. Порядок виконання перевезень</p>	<p>execution order</p>
<p>2.1 Організація перевезень здійснюється відповідно до умов: • Конвенції про договір міжнародного дорожнього перевезення вантажів (КДПН) із змінами та доповненнями; • Міжної конвенції про міжнародне перевезення вантажів із застосуванням книжок МДП; • Сиронейської угоди про режим праці та відпочинку водіїв (ЄДТР). 2.2. Замовник повідомляє Перевізника про готовність вантажу до перевезення не пізніше ніж за 2 дні до початку перевезення та надсилає Перевізнику заявку, засвідчену печаткою та підписом посадової особи, що містить інформацію, обумовлену у п. 4.1. справжньої угоди.</p>	<p>2.1. All carriages shall be organized subject to the conditions: • Convention on the Contract for the International Carriage of Goods by Road; • Customs Convention on the international Transport of Goods under Cover of TIR; • Europe Agreement for Work-Rest Regime of Drivers. 2.2. The Customer is to inform the Carrier that the goods are ready to be carried no later than 2 days before the transportation begins and send to the Carrier a request sealed and signed by the management official and stipulating the information having been negotiated in the item 4.1. of the preset contract.</p>
<p>3. Упаковка в маркування</p>	<p>3. Packing and Marking</p>
<p>3.1. Вантаж передається Перевізнику відправником вантажу, підготовленим до перевезення (затрачений, опломбований, промаркований, з вписаними, у разі потреби, пропусками на право проїзду автомобіля до місця завантаження та на право вивезення вантажу) до прибуття автомобіля під завантаження. Відповідальність за відсутність спеціального маркування вантажів у разі потреби приведення останнього покладається на Перевізника. Якість та кількість вантажу мають бути підтверджені відповідними сертифікатами якості.</p>	<p>3.1. The shipper to convey the cargo prepared for Carrier (freighted, sealed, marked and supplied with the permits for right of transit to the place of loading and right of pickup of cargo if necessary) till the car arrives for loading. The Customer is responsible when special marking of cargo has not been done if necessary. Quality and quantity of cargo should be endorsed with appropriate certificate of quality.</p>
<p>4. Права і обов'язки Замовника</p>	<p>4. Right and responsibilities of the Customer</p>
<p>4.1. Своєчасно надати письмову заявку, яка відповідає умовам, обумовленим у п.2.2 цього договору та містити: • Дату складання та передачі; • Дату, час і місце навантаження, відомості про відправника вантажів; • Місце митного оформлення вантажу; • Найменування вантажу, його масу (у тоннах); • Вимоги до автомобіля, що надійшла (тип причепа, вантажопідйомність, об'єм і т.д.), кількість автомобілів, що франкуються; • Місце розміщення, місце завантаження, відомості про виправоджувача; • Вартість перевезення із зазначенням валюти (Євро), - порядок погодження зміни маршруту, транспорту, вказівок клієнта Валюта, зазначена у заявці, є валютою договору для ціл міжнародної перевезення. 4.2. Підготувати вантаж до перевезення, забезпечити завантаження та митне оформлення вантажу протягом 48 годин. 4.3. Забезпечити митне оформлення та завантаження автомобіля протягом 48 годин.</p>	<p>4.1 To grant a request timely which conforms to the conditions having been negotiated in the item 2.2. of the present contract and stipulating that: • Date it has been drawn up sent • Date, time, place of loading and details of a consignor; • Place the goods are custom cleared; • Nomenclature of the goods, its weight (tons); • Requirements to the submitted automobile (type of trailer, tonnage, volume, etc.), quantity of the automobiles booked; • Place customs clearance, place of a unloading, details of the consignee; • Transportation cost with the currency specified (EUR). - Order of the coordination of change of a route, transport, instructions of the client The currency specified in the request is a contract currency for the actual international transportation, 4.2. To prepare cargo for transportation, to provide loading and customs registration of cargo within 48 hours. 4.3. To provide customs registration and an unloading of the car within 48 hours. 4.4 To ensure filling and transferring to the driver all the necessary documents and giving the required items of information for performance of customs and other procedures, for realization of the international transportation. 4.5 In case of the discontinuance of transportation but request of the customer, change of a place of delivery of the goods or delivery of a agent not that addressee, which is specified in the application, the amount of compensating expenditures is discussed for every single case.</p>

11.6. Умови Договору українською мають пріоритет, якщо вони різняться з умовами Договору англійською мовою.

12. Місцезнаходження, поштової та платіжні реквізити сторін

ЗАМОВНИК

AANDP EXPORT-IMPORT LTD
65 London Wall, London, EC2M 5TU, United Kingdom
Company number 12772596
VAT number: GB361721021

SIRET 949025753 00011
TVA intracommunautaire FR 07949025753

Bank details:
IBAN: BE39 9671 5091 7919
Код банку (SWIFT/BIC): TRWIBEB1XXX
Адрес: Wise Europe SA, Avenue Marnix 13-17, Brussels, 1000, Belgium

Директор _____
Ovcharenko Andrii
AANDP EXPORT-IMPORT LTD
65 London Wall
London, EC2M 5TU
Tel. +33 0 2 516 36 25 48
Company number: 12772596

Перевізник

POE «ТВ Тірес»
Код ЄДРПОУ 41929038
IBAN Code
UA19305299000026004013600775
Name of the bank
JSC CB "PRIVATBANK", 1D HRUSHEVSKOHO STR., KYIV, 01001, UKRAINE
SWIFT code банку/Bank SWIFT Code
PBANUA2X
Адрес підприємства/Company address
UA 89600 Закарпатська Мукачівська міська Кульмина 6.46
Банк-кореспондент/Correspondent banks
Рахунок у банку-кореспонденті/Account in the correspondent bank
400886700401
SWIFT Code банку-кореспондента/SWIFT Code of the correspondent bank
COBADEFF
Банк-кореспондент/Correspondent bank
Commerzbank AG, Main, Germany

Director _____ Tinta Victor



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Ovcharenko Andrii
AANDP EXPORT-IMPORT LTD
65 London Wall
London, EC2M 5TU
Tel. +33 0 2 516 36 25 48
Company number: 12772596

Carrier:

POE «ТВ Тірес»
IBAN Code
Код ЄДРПОУ 41929038
UA19305299000026004013600775
Name of the bank
JSC CB "PRIVATBANK", 1D HRUSHEVSKOHO STR., KYIV, 01001, UKRAINE
SWIFT code банку/Bank SWIFT Code
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Адрес підприємства/Company address
UA 89600 Закарпатська Мукачівська міська Кульмина 6.46
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Банк-кореспондент/Correspondent bank
Commerzbank AG, Main, Germany

Director _____ Tinta Victor





**MANDAT DE REPRESENTATION EN DOUANE POUR LA SOCIETE
SAS HDE Transit**

Nous, soussignés, Société AANDP EXPORT-IMPORT LTD (Mandant),
 Adresse : 65 LONDON WALL
 Code postal : EC2M 5TU Ville : London.....
 Siret ou EORI : SIRET: 949 025 753 00011 ... N° TVA FR07949025753.....
 Représentés par M. Andrii Ovcharenko.....
 Titre/Fonctions: Directeur.....

**Donnons pouvoir à Pascal Bianchini, fonction : Président
 Société SAS HDE Transit - 175 rue Emile Romanet - 73000 Chambéry
 EORI FR89094305300011 - Agrément en douane 00006120**

Pour nous représenter auprès de l'Administration des Douanes dans le cadre de la représentation directe conformément à l'article 18 du Code des Douanes de l'Union (règlement UE n° 952/2013) et arrêté du 13 avril 2016 relatif à la représentation en douane et à l'enregistrement des représentants en douane :

- Signer en notre nom et pour notre compte toutes les déclarations de douane à l'importation et à l'exportation
- Effectuer tous les actes y afférents (PV, Contentieux, EUR1, ATR, EUR-MED...)
- Présenter les documents et les marchandises et effectuer les visites en douane
- Nous représenter auprès des autres Administrations ou tout organisme intéressé pour la réalisation des opérations confiées (Sanitaire, phytosanitaire, vétérinaire, accises) ;
- Exécuter les opérations sous régimes particuliers (Admission temporaire, exportation temporaire, perfectionnement actif, perfectionnement passif, destination particulière, etc)
- Régler en notre nom le montant des droits et taxes afférents aux déclarations de douane et actes visés ci-dessus
- Recevoir tout remboursement, en donner acquit et retirer tout certificat et en donner reçu.

Le pouvoir est donné au mandataire de sous-traiter le mandat de dédouaner sous le mode de la représentation directe.

Le mandant accepte l'applicabilité des Conditions Générales de Vente de la société SAS HDE Transit qui lui ont été communiquées et dont il a eu connaissance. Le mandataire se réserve en tout temps le droit de refuser un ordre d'accomplir des formalités définies par ce pouvoir.

Le présent mandat prend effet à compter du 24 Avril 2023, et demeure valable jusqu'à dénonciation par l'une ou l'autre des parties par lettre recommandée avec accusé de réception, à effet immédiat.

Date, lieu et signature du représentant
 de l'entreprise précédée de la mention
 manuscrite « bon pour mandat »

Bon pour mandat

AANDP EXPORT-IMPORT LTD
 65 London Wall
 London, EC2M 5TU
 Tel. +33 6 16 36 25 46
 Company number: 12772596

SAS HDE Transit – 175. Rue Emile Romanet – Z.I. BISSY – 73000 CHAMBERY – APE 5229 B
contact@hde-transit.com - Tel : 0479620100 - FR 88 890 943 053 00011 – www.hde-transit.com



Contrat logistique Stockoss pour Aandp Export-Import

Nom légal : A&P Communication

Numéro SIREN :

Création du devis : 23 juillet 2024 - Référence : 20240723-102932157

Aandp Export-Import

Andrii Ovcharenko

Directeur

andrii@saandp.fr

Commentaires et conditions d'achat

La validation du présent contrat logistique emporte acceptation pleine et entière des [conditions générales de vente STOCKOSS](#) et du cahier des charges logistiques, dont le client déclare expressément avoir eu connaissance.

Informations sur l'évolution de l'espace de stockage prévu au contrat

Si le pic d'activité de stockage relevé sur le mois dépasse le plan initial du devis, alors un additif de 20% sera facturé sur la base du prix HT au m2 du plan initial.

Si l'espace de stockage est amené à évoluer de manière structurelle (supérieur à 4 mois), et à la demande du client, un nouveau devis pourra être édicté pour la fin de la durée d'engagement.

Le contrat est d'une durée de **12** mois, à partir de la réception des premiers éléments à l'entrepôt.

Nos tarifs sont indiqués en HT, TVA applicable de 20%.

Contrat réalisé par la société Spacely Stockage, SAS, enregistrée sous le numéro de SIREN 828 516 930 R.C.S. Bobigny

Victor Deroure - Sales Manager Stockoss



23.07.2024, 14:20

AANDP Export-Import LTD

Sous-total Tous les mois	429,00 €
Sous-total Unique	0,00 €
après une réduction de 589,00 €	
Total	429,00 €
Total contract value	5 148,00 €

Signature



Avant de signer ce devis, vous devez recevoir un e-mail pour pouvoir confirmer votre identité. Trouvez votre profil ci-dessous pour demander un e-mail de vérification.

Andrii Ovcharenko
andrii@aandp.fr

Vérification envoyée

Ce devis expire le 21 octobre 2024

<p>Договір на обслуговування № 30/06/23-1H Київ 30.06.23</p> <p>RAMIA MALIKI and KHAROUNI AYMEN, надалі «Замовник», виступають як представники EMERGE Holding LLC, з одного боку, та AANDP EXPORT-IMPORT LTD, надалі «Виконавець» в особі директора Овчаренко Андрія Олексійовича, що діє на підставі Статуту, з іншого боку, уклали цей Договір про надання послуг нижченаведене:</p> <p>1. Терміни, що використовуються в цьому Договорі: 1.1. Обслуговування – послуги, які надає Виконавець для Замовника. 1.2. Покупець товарів та послуг – юридичні особи, підприємства, заводи та мануфактури, які купляють продукцію чи послуги для подальшого продажу чи переробки. 1.3. Приват Лейбл – торгова марка, найменування, що належить компанії. 1.4. Контракт на постачання – угода, укладена між Замовником та Покупцем товарів та послуг.</p> <p>2. Ціна та кількість послуг 2.1. Ціна послуг встановлюється у ЄВРО. 2.2. Сума договору складає 600 000 євро. 2.3. Додаткові послуги, надані Замовнику, можуть становити 400 0000 євро. У разі перевищення цієї суми необхідне укладання додаткової угоди.</p> <p>3. Предмет договору 3.1. На підставі цього Договору, Виконавець зобов'язується за завданням Замовника, відповідно до положень та умов цього Договору, здійснювати обслуговування Замовника, а Замовник зобов'язується прийняти та оплатити послуги, надані Виконавцем 3.2. Предметом цього Договору є послуги, пов'язані з плануванням та організацією обслуговування поставок продукції, за контрактами, укладеними між Замовником та Покупцем товарів та послуг, наведено нижче: - надання та адаптація комерційних пропозицій для Замовника - підготовка та узгодження контрактної та транспортної документації; - адаптація етикеток, ярликів, дизайну упаковки та інших товарних зображень, а також текстової інформації; - планування та організація логістики, доставки продукції Замовнику на умовах Інкотермс 2020, які були погоджені із Замовником; - сприяння Замовнику у вирішенні спірних питань з Покупцем послуг та товарів;</p>	<p>Service Agreement No. 30/06/23-1H Kyiv 30.06.23</p> <p>RAMIA MALIKI and KHAROUNI AYMEN, hereinafter referred to as the "their Customer EMERGE Holding LLC", acting on the basis of the Statute, on the one hand, and AANDP EXPORT-IMPORT LTD, hereinafter referred to as the "Contractor" represented by director Andrii Ovcharenko, acting on the basis of the Statute, on the other hand, have concluded this Service Agreement (hereinafter referred to as the Agreement) on as follows:</p> <p>1. Terms used in this Agreement: 1.1. Service - services provided by the Contractor for the Customer. 1.2. Buyer of goods and services are legal entities, enterprises, factories and manufactories that buying any products or services for further sale or processing. 1.3. Private Label - a trademark, a name owned by a company. 1.4. Supply contract - an agreement concluded between the Customer and the Producer of goods and services.</p> <p>2. Price and quantity of services 2.1. The price of services is set in EURO. 2.2. The amount of the contract is EUR 600,000. 2.3. Additional services provided to the Customer may amount to EUR 400,000. If this amount is exceeded, an additional agreement must be concluded.</p> <p>3. Subject of the contract 3.1. On the basis of this Agreement, the Contractor undertakes, on the instructions of the Customer, in accordance with the terms and conditions of this Agreement, to provide services to the Customer, and the Customer undertakes to accept and pay for the services provided by the Contractor 3.2. The subject of this Agreement are services related to the planning and organization of maintenance of product deliveries, under contracts concluded between the Customer and Buyer of goods and services in Ukraine, as follows: - provision and adaptation of commercial offers for the Customer - preparation and approval of contract and transport documentation; - adaptation of labels, labels, packaging design and other product images, as well as textual information; - planning and organization of logistics, delivery of products to the Customer on the terms of Incoterms 2020, which were agreed with the Customer; - assistance to the Customer in resolving disputes with Producers of services and goods;</p>
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<p>торгово-промисловою палатою чи іншим компетентним органом відповідної країни. Не повідомлення або несвоєчасне повідомлення позбавляє сторону права посилаючись на будь-яку вищезгадану обставину як на підставу, яка звільняє від відповідальності за невиконання зобов'язання.</p> <p>9. Інші умови</p> <p>9.1. Цей договір набирає чинності з моменту підписання та діє до повного виконання сторонами своїх зобов'язань щодо нього. Договір діє до 31.12.2024</p> <p>9.2. Усі зміни та доповнення до цього договору є його невід'ємною частиною та дійсні лише за умови, якщо вони виконані у письмовій формі та підписані уповноваженими на те особами обох сторін.</p> <p>9.3. Сторони визнають юридичну силу документів, переданих факсимільним зв'язком до заміни їх оригіналами.</p> <p>9.4. Цей договір складено двома мовами: російською та французькою, у двох примірниках, по одному для кожної зі сторін.</p> <p>9.5. Обидві сторони підтверджують досягнення принципової згоди з усіх умов договору, добре розуміють його текст, доказом чого є підписи уповноважених представників сторін.</p>	<p>competent authority of the relevant country. Failure to notify or untimely notification deprives the party of the right to refer to any of the above circumstances as grounds for exemption from liability for failure to fulfill the obligation.</p> <p>9. Other terms</p> <p>9.1. This agreement comes into force from the moment of signing and is valid until the parties fully fulfill their obligations under it. The contract is valid until 31.12.2024</p> <p>9.2. All changes and additions to this agreement are its integral part and are valid only if they are made in writing and signed by authorized persons of both parties.</p> <p>9.3. The Parties recognize the legal force of documents transmitted by facsimile before replacing them with originals.</p> <p>9.4. This agreement is drawn up in 2 languages: Russian and French, in two copies, one for each of the parties.</p> <p>9.5. Both parties confirm that they have reached agreement in principle on all the terms of the agreement, they understand its text well, as evidenced by the signatures of authorized representatives of the parties.</p>
<p>10. Реквізити сторін / Details of the parties</p> <p>KHAROUNI aymen RAMIA maliki</p>  <p>Date : 30/06/2023</p> <p>AANDP EXPORT-IMPORT LLC 65 London Wall, London, EC2M 5TU, United Kingdom Company number 12772596 VAT number: GB361721021</p> <p>AANDP EXPORT-IMPORT LTD 65 London Wall London, EC2M 5TU Director <u>Andrii Ovcharenko</u> / Andrii Ovcharenko / Tel.: +33 6 16 36 25 46 Company number: 12772596</p>	<p>10. Реквізити сторін / Details of the parties</p> <p>KHAROUNI aymen RAMIA maliki</p>  <p>Date : 30/06/2023</p> <p>AANDP EXPORT-IMPORT LLC 65 London Wall, London, EC2M 5TU, United Kingdom Company number 12772596 VAT number: GB361721021</p> <p>AANDP EXPORT-IMPORT LTD 65 London Wall London, EC2M 5TU Director <u>Andrii Ovcharenko</u> / Andrii Ovcharenko / Tel.: +33 6 16 36 25 46 Company number: 12772596</p>



AANDP EXPORT-IMPORT LTD

65 London Wall, London, EC2M 3TL, United Kingdom, Company number 17772296, VAT number GRM1771021
Bank details: IBAN: BF09 0671 0011 7010, SWIFT/BIC: TRWIBL33XXX, Transferwise Europe SA, Avenue Marnix 11-17, Brussels, 1000

Исходящий номер: 04/09 - 7 от 04/09/2024

Numéro sortant: 04/09 - 7 du 04/09/2024

Данным письмом мы подтверждаем, что компания ISSER -
7 PI Du 11 Novembre 1918
93000 Bobigny
SIRET : 833 836 547 00020
Inscrit au RCS d'BOBIGNY
Directeur Général : Mendy Namathis
является нашим представителем для покупки и оптовых поставок продуктов питания и продукции агропромышленного комплекса из Украины, Польши во Францию и в другие страны по нашему поручению.

Данным письмом, уполномочиваем ISSER организовывать поставки продукции на правах нашего постоянного контрагента самостоятельно и на правах комиссионера в соответствии с установленными законами и нормами международной торговли, законами Франции, Украины, и Европейского союза.

В полномочия ISSER входит:

- выбор и согласование с нашей компанией производителей/поставщиков
- подготовка коммерческих предложений
- подготовка контрактной документации
- осуществление расчетов за доставляемую продукцию на банковском счете и AANDP EXPORT-IMPORT LTD
- осуществление оплат за закупку и доставку продукции поставщикам основываясь на предусмотренных контрактах, решении производственных вопросов, спазванки с этим.
- сотрудничество с транспортными, логистическими компаниями
- контроль качества доставляемой продукции, контроль норм поручки/разгрузки, норм транспортировки/доставки
- организация необходимых таможенных процедур и взаимодействие с таможенными органами и брокерами.
- взаимодействие с местными административными и исполнительными органами
- коммуникационные сервисы, организация собраний, визитов
- организация необходимого документооборота при доставках продукции
- формирование отчетности и ведение статистики.

Данное письмо адресовано к импортерам, покупателям, грузополучателям продукции в Франции, неметрополитанской Франции, ЕС, Африки и к другим заинтересованным лицам и подтверждает постоянное партнерство вышереченные права и полномочия ISSER для эффективной деятельности и для взаимодействия компании и AANDP EXPORT-IMPORT LTD с третьими лицами по доставкам продукции через нашего партнера дистрибутора ISSER во Францию.

AANDP EXPORT-IMPORT LTD
Directeur M. Andrii Ovcharenko

ISSER
7, Place du 11 Novembre 1918
93000 Bobigny
Tél: 07 53 74 47 52
Siret: 833 836 547 00020

Par cette lettre, nous confirmons que ISSER -

7 PI Du 11 Novembre 1918
93000 Bobigny
SIRET : 833 836 547 00020
Inscrit au RCS d'BOBIGNY
Directeur Général : Mendy Namathis

est notre représentant pour l'achat et la fourniture en gros de produits alimentaires, et agricoles d'Ukraine, de Pologne vers la France et d'autres pays à notre demande.

Par la présente, nous autorisons ISSER à organiser la fourniture des produits sur les droits de notre contrepartie permanente en toute indépendance et sur les droits d'un commissionnaire conformément aux lois et normes établies du commerce international, aux lois de France, Ukraine et l'Union européenne.

Les pouvoirs ISSER comprennent :

- sélection et coordination avec notre société des fabricants/fournisseurs/acheteurs
- élaboration d'offres commerciales
- préparation de la documentation contractuelle
- effectuer des paiements pour les produits livrés sur les comptes bancaires de AANDP EXPORT-IMPORT LTD
- effectuer les paiements pour l'achat et la livraison des produits aux fournisseurs sur la base des contrats stipulés, ainsi que résoudre les problèmes liés à cela.
- coopération avec les entreprises de transport et de logistique
- contrôle qualité des produits livrés, contrôle des taux de chargement/déchargement, taux de transport/livraison
- organisation des procédures douanières nécessaires et interaction avec les autorités douanières et les courtiers.
- interaction avec les organes administratifs et exécutifs locaux
- services de communication, organisation de réunions, visites
- organisation du flux documentaire nécessaire à la livraison des produits
- établissement de rapports et maintenance de statistiques.

Cette lettre est adressée aux importateurs, acheteurs, destinataires de produits dans en France, France non métropolitaine, UE, Afrique et autres parties intéressées et confirme le partenariat permanent des droits et pouvoirs ci-dessus d'ISSER pendant 1 an pour un fonctionnement efficace et pour l'interaction entre l'entreprise et AANDP EXPORT-IMPORT LTD avec des tiers pour la livraison des produits via notre partenaire ISSER de distribution en France.

AANDP EXPORT-IMPORT LTD

Directeur M. Andrii Ovcharenko

ISSER

7, Place du 11 Novembre 1918

93000 Bobigny

Tél: 07 53 74 47 52

Siret: 833 836 547 00020

Confidentiality Agreement № 04/0924-1K

Kyiv, Ukraine

04.09.2024

Договір про конфіденційність № 04/0924-1K

Київ, Україна

04.09.2024

AANDP EXPORT-IMPORT LTD., Great Britain, represented by its Director, Mr. Andrii Ovcharenko, acting under the Statutes, hereinafter referred to as "Party 1", on the one hand, and **JISSER**, France, represented by director Namathis Mendy, acting under the Statutes, on the other hand, hereinafter referred to as "Party 2", collectively referred to as "the Parties", have entered into this Confidentiality Agreement (hereinafter referred to as "Agreement") as follows:

1. SUBJECT OF CONTRACT

1.1. Party 1 provides Party 2 with Confidential Information, and Party 2 undertakes to own, use and dispose of this information solely for production purposes, to perform production tasks, in accordance with the terms of the Agreement and the legislation of Ukraine.

2. CONTENT OF INFORMATION

2.1. Party 1 provides Party 2 with professional, business, industrial, economic, commercial, and technical information, etc.

2.2. Information lists that relates to confidential information is specified in the Annex No. 1 to this Agreement.

2.3. Documents (if necessary, and projects) containing confidential information may be marked CONFIDENTIAL, STRICTLY CONFIDENTIAL.

3. TERM OF THE CONTRACT

3.1. The confidentiality agreement comes into force from the moment of its signing by the Parties and is valid for 5 (five) years after the exchange of confidential information, and not less than 5 (five) years after the termination of economic relations between the Parties.

4. DUTIES OF THE PARTIES

4.1. Party 2 under the Agreement undertakes:

4.1.1. Do not disclose (distribute) the information specified in clause 2.2, in whole or in part, orally, in writing, by demonstrating or transferring relevant documents, drawings, sketches, layouts, and other items, etc. to anyone, in any way, in any form, to any persons other than representatives of Party 1, without the prior written consent of Party 1. A violation of these obligations is considered committed when confidential information is made public, and becomes the property of a person or persons who should not have them, which leads to adverse consequences for the distributor.

4.1.2. Do not make extracts, extracts, generalizations, abbreviations, reviews, analyses, reviews, references, quotes, etc., in relation to the information for publication or disclosure in any other way, as well as for transfer to any person (persons), other than representatives of Party 1, without the prior written consent of Party 1;

4.1.3. Not refer to Party 1 as a source of information without the prior written consent of Party 1 or prior written decision of the Parties;

4.1.4. Ensure strictly confidential use of the information;

4.1.5. Within 5 (five) years from the date of the exchange of information, do not use the transferred information for the

AANDP EXPORT-IMPORT LTD., Великобританія, в особі директора Овчаренко Андрія Олександровича, що діє на підставі Статуту, іменується далі «Сторона 1», з одного боку, та **JISSER**, Франція, в особі директора компанії Namathis Mendy, котрий діє на підставі Статуту, з іншого боку, іменовано далі «Сторона 2», спільно іменовані «Сторони», уклали цей Договір про конфіденційність (далі - «Договір») про наступне:

1. ПРІДМЕТ ДОГОВОРУ

1.1. Сторона 1 надає Стороні 2 Конфіденційну Інформацію, а Сторона 2 зобов'язується володіти, користуватися та розпорядитися цією інформацією виключно з виробничою метою, для виконання виробничих завдань, відповідно до умов Договору та законодавства України.

2. ЗМІСТ ІНФОРМАЦІЇ

2.1. Сторона 1 надає Стороні 2 відомості професійного, ділового, виробничого, економічного, комерційного та технічного характеру тощо.

2.2. Список відомостей, що належать до конфіденційної інформації, зазначено у Додатку № 1 до цього Договору.

2.3. На документах (у необхідних випадках та на проєктах), що містять конфіденційну інформацію, можуть проставлятися по відношенню КОНФІДЕНЦІЙНО, СУТНО КОНФІДЕНЦІЙНО.

3. ТЕРМІН ДІЇ ДОГОВОРУ

3.1. Договір конфіденційності набирає чинності з моменту його підписання Сторонами та діє протягом 5 (п'яти) років після обміну конфіденційною інформацією, що відбувся, і не менше 5 (п'яти) років після розриву господарських відносин Сторін.

4. ОБОВ'ЯЗКИ СТОРІН

4.1. Сторона 2 за Договором зобов'язується:

4.1.1. Не розголошувати (розповсюджувати) інформацію, зазначену в п. 2.2, повністю або частково, усно, письмово, шляхом демонстрації чи передачі будь-яким відповідним документам, кресленням, замальовкам, макетам та іншим предметам тощо будь-яким чином, у будь-якому вигляді будь-яким особам, крім представників Сторони 1, без попередньої письмової згоди Сторони 1. Порушення даних обов'язків вважається публікацією, коли конфіденційна інформація оприлюднюється і стає надбанням особи або осіб, які не повинні мати їх у розпорядженні, що призводить до публікації несприятливих наслідків для розповсюдженця.

4.1.2. Не робити витяги, цитатки, узагальнення, скорочення, огляди, аналізи, рецензії, посилання, цитати тощо щодо інформації для публікації або оприлюднення будь-яким іншим чином, а також для передачі будь-якій особі (особам), крім представників Сторони 1, без попередньої письмової згоди Сторони 1;

4.1.3. Не посилатися на Сторону 1 як на джерело інформації без попередньої письмової згоди Сторони 1 або попереднього письмового рішення Сторін;

4.1.4. Забезпечувати суворий конфіденційний режим використання інформації;

4.1.5. Протягом 5 (п'яти) років з дня обміну інформацією не використовувати передану інформацію з метою конкуренції та

7.3. All changes, additions, annexes, etc., to the Agreement, are made in writing and signed by the Parties.

7.4. From the moment of signing the Agreement by the Parties, all previous negotiations under the Agreement, correspondence, preliminary agreements, and (or) protocols (letters) of intent on issues that in any way related to the Agreement, etc., lose their legal force.

7.5. The Agreement is drawn up on 3 pages and signed by the Parties in 2 original copies in Russian, one copy for each of the Parties. Both copies of the Agreement have equal legal force.

8. DETAILS OF THE PARTIES

Party 1 / Сторона 1

AANDP EXPORT-IMPORT LLC

65 London Wall, London, EC2M 5TU, United Kingdom

Company number 12772596

VAT number: GB361771071

WhatsApp: +38 06 38 09 19 08

Tel.: +38 09 32 70 80 72

Email: importation@aandp.fr

Bank details:

IBAN: BL39 9671 5091 7919

Bank code (SWIF / BIC): IRWIBL33XXX

Address: Wise Europe SA, Avenue Marnix 13-17, Brussels, 1000, Belgium

Director

Ovcharenko A.O. /

7.3. всі зміни, доповнення, додатки тощо до Договору робляться в письмовій формі та підписуються Сторонами.

7.4. З моменту підписання Договору Сторонами усі попередні переговори щодо Договору, листування, попередні угоди та (або) протоколи (листи) про наміри з наміром, що будь-яким чином стосуються Договору, тощо, втрачають юридичну силу.

7.5. Даний Договір складено на 3 сторінках та підписано Сторонами у 2-х оригінальних примірниках російською мовою, по одному примірникові для кожної із Сторін. Обидва екземпляри Договору мають рівну юридичну силу.

8. РЕКВИЗИТИ СТОРИН

Party 2 / Сторона 2

JISSER

Adresse: / Pl Du 11 Novembre 1918, 93000 Bobigny

SIRET (siège): 833 836 547 00020

VAI: FR30833836547

Director

JISSER
7, Place du 11 Novembre 1918
93000 Bobigny
Tél: 07 58 74 47 52
Siret: 833 836 547 00020

ДОГОВІР № 04/0924-15
про надання послуг комерційного посередництва

м. Київ

04.09.2024

JISSER, Франція, в подальшому «Виконавець», в особі директора Namathis Mendy, який діє на підставі Статуту, з однієї Сторони, та
AANDP EXPORT-IMPORT LLC, Великобританія, в особі директора Овчаренко Андрія Олександровича, який діє на підставі Статуту, з іншої Сторони, з метою збільшення обсягів реалізації Товарів Замовником своєї продукції уклали даний Договір про надання послуг комерційного посередництва (надалі - Договір) про нижченаведене:

ВИЗНАЧЕННЯ ТЕРМІНІВ, ЩО ВИКОРИСТОВУЮТЬСЯ У ДАНОМУ ДОГОВОРІ:

Основний договір - зовнішньоекономічний договір, пов'язаний з виготовленням та (або) реалізацією Товарів Замовника, укладений між Замовником та Клієнтом при посередництві Виконавця.

Клієнт - юридична або фізична особа, яка була виявлена Виконавцем самостійно на визначеній у даному Договорі території та з якою у подальшому було укладено Основний договір.

Агентська винагорода - винагорода за посередницькі операції, що здійснені Виконавцем в інтересах Замовника у розмірі, передбаченому даним Договором Товар - продукція, яка Замовником виготовляється та (або) реалізується Клієнтам, що включає як продукцію, яка виготовляється на постійній основі з використанням або без використання власних торгівельних марок, так і нової продукції за замовленням Клієнта з використанням або без використання його об'єктів інтелектуальної власності.

Територія - територія, в межах якої Виконавець здійснює діяльність, визначену даним Договором.

1. ЗАГАЛЬНІ ПОЛОЖЕННЯ

1.1. Виконавцем в порядку та на умовах, визначених цим Договором, за агентську винагороду бере на себе зобов'язання надати Замовнику послуги комерційного посередництва в укладенні угод чи в сприянні укладенню угод, пов'язаних з виготовленням та (або) реалізацією Товарів Замовника, з метою збільшення обсягів реалізації Товарів Замовника. Сфера, характер і порядок виконання Виконавцем посередницьких послуг визначені даним Договором.

1.2. Послуги з комерційного посередництва надаються Виконавцем Замовнику у формі:

- 1.2.1. пошуку та підборі потенційних Клієнтів;
- 1.2.2. сприяння укладенню угод, пов'язаних з виготовленням та (або) реалізацією Товарів Замовника.

1.3. Повноваження Виконавця підтверджуються:

- 1.3.1. даним Договором;
- 1.4. Замовник у випадку необхідності може надати на письмову вимогу Виконавцю наступні документи:
 - повну презентацію Товарів (французькою мовою);
 - коротку презентацію Товарів (французькою мовою);
 - прайс-лист з рекомендованими цінами на Товари, описання системи знижок, бонусів та програми лояльності (за наявності);

CONTRAT No 04/0924-15
de prestation de services de médiation commerciale

Kyiv

04.09.2024

JISSER, France, ci-après dénommée «le Prestataire», représenté par son Directeur Namathis Mendy, agissant en vertu des Statuts, d'une part, et la
AANDP EXPORT-IMPORT LLC, Royaume-Uni, ci-après dénommée «le Donneur d'ordre», représenté par son Directeur Andrii Ovcharenko, agissant en vertu des Statuts d'autre part, afin d'augmenter les ventes de produits par le Donneur d'ordre, les parties ont conclu ce contrat de prestation de services de médiation commerciale (ci-après dénommé le Contrat) ce qui suit:

DÉTERMINATION DES TERMES UTILISÉS DANS LE PRÉSENT CONTRAT:

Contrat principal - le contrat de commerce extérieur associé à la production et (ou) la vente de Produits du Client conclu entre le Client et le Consommateur par l'intermédiaire du Prestataire.

Client - une personne physique ou morale avec laquelle le contrat principal est conclu, étant trouvée uniquement par le Prestataire sur le territoire déterminé dans le présent Contrat.

Rémunération de l'Agence - Rémunération pour les transactions intermédiaires effectuées par le Prestataire dans l'intérêt du Donneur d'ordre pour le montant stipulé dans le présent Contrat.

Bien - la production faite par le Donneur d'ordre et (ou) vendue aux Clients, y compris les produits qui sont fabriqués sur une base régulière avec ou sans leurs propres marques et de nouveaux produits pour les commandes des Clients avec ou sans l'utilisation de ses installations propriété intellectuelle.

Territoire - est le territoire sur lequel le Prestataire mène les activités spécifiées dans le présent contrat.

1. DISPOSITIONS GÉNÉRALES

1.1. Le Prestataire de la manière et aux conditions du présent Contrat, pour la rémunération d'Agence est engagé à fournir au Client les services de médiation commerciale dans la conclusion de contrats ou à faciliter la conclusion de contrats relatifs à la production et la vente de Biens de Donneur d'ordre (ou), afin d'augmenter le volume des ventes du Client de ses produits. La portée, la nature et la procédure d'exécution par le Prestataire des services de médiation sont définies par le présent Contrat.

1.2. Les services de médiation commerciale sont fournis par le Prestataire au Donneur d'ordre sous la forme de:

- 1.2.1. recherche et sélection de clients potentiels;
- 1.2.2. assistance à la conclusion d'opérations liées à la fabrication et / ou la vente des Biens du Donneur d'ordre.

1.3. L'autorité du Prestataire est confirmée par:

- 1.3.1. le présent Contrat;
- 1.4. Le Donneur d'ordre, si nécessaire, peut fournir au Prestataire les documents suivants sur demande écrite:
 - la présentation complète des Biens;
 - la brève présentation des Biens (en français);
 - la liste de prix avec les prix recommandés pour les Biens, la description du système de rabais, primes et programmes de fidélité (le cas échéant);


HSSER
 7, Place du 11 Novembre 1918
 93000 Bobigny
 T. 833 836 547
 Siret: 833 836 547 00020

Директор _____


Замовник:

AANDP EXPORT-IMPORT LTD
 65 London Wall, London, EC2M 5TU, United Kingdom
 Company number 12772596
 VAT number: GB361721021
 SIRET 949025753 00011
 TVA intracommunautaire FR 07949025753

Bank details:

IBAN: BE39 9671 5091 7919
 Код банка (SWIFT/BIC): TRWIBEB1XXX
 Адрес: Wise Europe SA, Avenue Marnix 13-17, Brussels,
 1000, Belgium

Директор _____ Овчаренко А.О.


HSSER
 7, Place du 11 Novembre 1918
 93000 Bobigny
 T. 833 836 547
 Siret: 833 836 547 00020

Director _____

Donneur d'ordre:

AANDP EXPORT-IMPORT LTD
 65 London Wall, London, EC2M 5TU, United Kingdom
 Company number 12772596
 VAT number: GB361721021
 SIRET 949025753 00011
 TVA intracommunautaire FR 07949025753

Bank details:

IBAN: BE39 9671 5091 7919
 Код банка (SWIFT/BIC): TRWIBEB1XXX
 Адрес: Wise Europe SA, Avenue Marnix 13-17, Brussels,
 1000, Belgium

Directeur _____ Ovcharenko A.O.



AANDP EXPORT-IMPORT LTD

65 London Wall, London, EC2M 5TU, United Kingdom, Company number 12772596, VAT number GB361721021
Bank details: IBAN: BE39 9671 5091 7919, SWIFT/BIC: TRWIBEB1XXX, TransferWise Europe SA, Avenue Marnix 13-17, Brussels, 1000

Исходящий номер: 03/01 - 8 от 03/01/2023

Numéro sortant: 03/01 - 8 de 03/01/2023

Данным письмом мы подтверждаем, что Mustapha Bennacer -
Нé le 21/09/1968
À Oran
Algerie
41 rue de normandie
Argenteuil 95100
является нашими представителем для покупки и оптовых поставок продукта питания и продукции агропромышленного комплекса из Украины, Польши во Францию и в другие страны по нашему желанию.

Данным письмом, уполномочиваем Mustapha Bennacer организовывать поставки продукции на правах нашего постоянного контрагента самостоятельно и на правах комиссионера в соответствии с установленными законами и нормами международной торговли, законами Франции, Украины, и Европейского союза.

В полномочия Mustapha Bennacer входит:

- выбор и согласование с нашей компанией производителей/поставщиков
- подготовка коммерческих предложений
- подготовка контрактной документации
- осуществление расчётов за доставляемую продукцию на банковские счета и AANDP EXPORT-IMPORT LTD
- осуществление оплат за покупку и доставку продукции поставщикам основываясь, на предусмотренных контрактах, решение производственных вопросов, связанных с этим.
- сотрудничество с транспортными, логистическими компаниями
- контроль качества доставляемой продукции, контроль норм погрузки/разгрузки, норм транспортировки/доставки
- организация необходимых таможенных процедур и взаимодействие с таможенными органами и брокерами.
- взаимодействие с местными административными и исполнительными органами
- коммуникационные сервисы, организация собраний, визитов
- организация необходимого документооборота при доставках продукции
- формирование отчетности и ведение статистики.

Данным письмом адресовано к импортерам, покупателям, грузополучателям продукции в Украине и к другим заинтересованным лицам и подтверждает постоянное партнерство вышеперечисленные права и полномочия Mustapha Bennacer для эффективной деятельности и для взаимодействия компании и AANDP EXPORT-IMPORT LTD с третьими лицами по доставкам продукции через нашего партнера-дистрибутора Mustapha Bennacer во Франции.

AANDP EXPORT-IMPORT LTD
Directeur M. Andrii Ovcharenko

Par cette lettre, nous confirmons que Mustapha Bennacer -
Né le 21/09/1968
À Oran
Algerie
41 rue de normandie
Argenteuil 95100
est notre représentant pour l'achat et la fourniture en gros de produits alimentaires et agricoles d'Ukraine, de Pologne vers la France et d'autres pays à notre demande.

Par la présente, nous autorisons Mustapha Bennacer à organiser la fourniture des produits sur les droits de notre contrepartie permanente en toute indépendance et sur les droits d'un commissionnaire conformément aux lois et normes établies du commerce international, aux lois de France, Ukraine et l'Union européenne.

Les pouvoirs Mustapha Bennacer comprennent :

- sélection et coordination avec notre société des fabricants/fournisseurs/acheteurs
- élaboration d'offres commerciales
- préparation de la documentation contractuelle
- effectuer des paiements pour les produits livrés sur les comptes bancaires de AANDP EXPORT-IMPORT LTD
- effectuer les paiements pour l'achat et la livraison des produits aux fournisseurs sur la base des contrats stipulés, ainsi que résoudre les problèmes liés à cela.
- coopération avec les entreprises de transport et de logistique
- contrôle qualité des produits livrés, contrôle des taux de chargement/déchargement, taux de transport/livraison
- organisation des procédures douanières nécessaires et interaction avec les autorités douanières et les courtiers.
- interaction avec les organes administratifs et exécutifs locaux
- services de communication, organisation de réunions, visites
- organisation du flux documentaire nécessaire à la livraison des produits
- établissement de rapports et maintenance de statistiques.

Cette lettre est adressée aux importateurs, acheteurs, destinataires de produits dans l'UE et autres parties intéressées et confirme le partenariat permanent des droits et pouvoirs ci-dessus d' Mustapha Bennacer pendant 1 an pour un fonctionnement efficace et pour l'interaction entre l'entreprise et AANDP EXPORT-IMPORT LTD avec des tiers pour la livraison des produits via notre partenaire Mustapha Bennacer de distribution en France.

AANDP EXPORT-IMPORT LTD
65 London Wall
London, EC2M 5TU
Tel: +44 20 76 56 25 46
Company number: 12772596

ДОГОВІР КУПІВЛІ – ПРОДАЖУ
№ 31/01/22-1Н

AGREEMENT OF PURCHASE – SALES
№ 31/01/22-1H

Київ 31.01.2022

Kyiv 31/01/2022

AANDP EXPORT-IMPORT LTD,
Великобританія, в особі директора Овчаренко
Андрія Олексійовича, діючого на підставі
Статуту, в подальшому - «Продавець» з одного
боку та

GLOBIMPEX GROUP LTD, Великобританія,
надалі іменоване «Покупець», в особі директора
CHAABOUNI Rafik Raouf, котрий діє на підставі
Статуту, з іншої сторони, разом іменовані
«Сторони», уклали даний договір купівлі-
продажу (далі по тексту – Договір) про наступне:

AANDP EXPORT-IMPORT LTD, Great Britain,
represented by its Director, Mr. Andrii Ovcharenko,
acting under the Statutes, hereinafter referred to as
"Seller", on the one hand, and

GLOBIMPEX GROUP LTD, Great Britain,
hereinafter referred to as "Buyer", represented by
Director CHAABOUNI Rafik Raouf, acting under the
Statutes, on the other hand, collectively referred to as
"the Parties", have entered into this Sales Agreement
(hereinafter referred to as "Agreement") as follows:

1. ПРЕДМЕТ ДОГОВОРУ

1.1. Продавець зобов'язується продати та поставити Покупцеві, соняшникову олію, фасовану в Пет-Пляшки / флекситанки / цистерни / еврокуби та іншу упаковку, виготовлену українськими виробниками, (далі – Товар) за ціною, у кількості та у строк відповідно до положень даного Договору і додаткових угод до нього (далі – Додаткова угода), укладених Сторонами і котрі є невід'ємною частиною Договору.

1.2. Продавець і покупець укладають цю угоду підписаним та скріпленим печаткою договором

1. OBJECT OF THE AGREEMENT

1.1. The Seller undertakes to sell and deliver to the Buyer, sunflower oil, packaged in PET bottles / flexitanks / cisterne / eurocubes and other packaging, produced by Ukrainian manufacturers (hereinafter referred to as "Product") at the price, in the quantity and on time according to the provisions of this Agreement and its Annexes (hereinafter - the Annex), concluded by the parties and which form an integral part of the Agreement.

1.2. The Seller and the Buyer conclude this agreement with a signed and sealed Agreement

2. ЯКІСТЬ ТОВАРУ, МАРКУВАННЯ ТА ПАКУВАННЯ

2.1. Якість Товару повинна відповідати вимогам діючих стандартів країни походження – України, а саме: ДСТУ 4492:2017 «Олія соняшникова. Технічні умови» та інші, що повинно підтверджуватися посвідченням якості, виданим заводом-виробником.

Продавець гарантує повну відповідність якості Товару згідно з переданими Покупцю документами.

При цьому, Продавець не несе відповідальності за невідповідність Товару вимогам діючих стандартів країни Покупця, якщо ці вимоги не передбачені та/або відрізняються від вимог до Товару, передбачених ДСТУ 4492:2017 «Олія соняшникова. Технічні умови» та інші.

2. PRODUCT QUALITY, MARKING AND PACKAGING

2.1. The quality of products must meet the requirements of the standards in force in the country of origin - Ukraine, namely: DSTU 4492: 2017 "Sunflower oil. Specifications" and others, which must be confirmed by the quality certificate issued by the manufacturer. The Seller guarantees the full conformity of the quality of the products in accordance with the documents given to the Buyer. In doing so, the Seller shall not be held responsible for the non-compliance of the products with the requirements of the applicable standards of the country of the Buyer, unless such requirements are provided and / or differ from the requirements of the products supplied according to DSTU 4492: 2017 "Sunflower oil. Specifications" and others.

AANDP EXPORT-IMPORT LTD
 65 London Wall
 London, EC2M 5TU
 Tel.: +33 6 16 36 25 46
 Company number: 12772598

Директор _____ Овчаренко А.О.

AANDP EXPORT-IMPORT LTD
 65 London Wall
 London, EC2M 5TU
 Tel.: +33 6 16 36 25 46
 Company number: 12772598

Director _____ Ovcharenko A.O.

Покупець:

GLOBIMPEX GROUP LTD
 Company number: 10684168
 Address: Cariocca Business Park
 2 Sawley Road, Manchester,
 United Kingdom

Buyer:

GLOBIMPEX GROUP LTD
 Company number: 10684168
 Address: Cariocca Business Park
 2 Sawley Road, Manchester,
 United Kingdom

GLOBIMPEX GROUP LTD
 10684168
 Eac / 67 Wingate Square
 LONDON - SW4 0AF - UK
 www.globimpexgroup.co.uk

Директор _____ CHAABOUNI Rafik Raouf

GLOBIMPEX GROUP LTD
 10684168
 Eac / 67 Wingate Square
 LONDON - SW4 0AF - UK
 www.globimpexgroup.co.uk

Director _____ CHAABOUNI Rafik Raouf

ДОГОВІР КУПІВЛІ – ПРОДАЖУ
№ 07/08/23-ІН

AGREEMENT OF PURCHASE – SALES
№ 07/08/23-ІН

Київ

07.08.2023

Kyiv

07/08/2023

Gelanik FZE LLC, ОАЕ, в особі головного директора Федорова Максима, діючого на підставі Статуту, в подальшому - «Продавець» з одного боку та

AANDP EXPORT-IMPORT LTD,

Великобританія, в особі директора Овчаренко Андрія Олексійовича, котрий діє на підставі Статуту, надалі іменоване «Покупець», з іншої сторони, разом іменовані «Сторони», уклали даний договір купівлі-продажу (далі по тексті – Договір) про наступне:

Gelanik FZE LLC, UAE, represented by its General Manager, Mr. Maksym Fedorov, acting under the Statutes, hereinafter referred to as "Seller", on the one hand, and

AANDP EXPORT-IMPORT LTD, Great Britain, hereinafter referred to as "Buyer", represented by Director Mr. Andrii Ovcharenko, acting under the Statutes, on the other hand, collectively referred to as "the Parties", have entered into this Sales Agreement (hereinafter referred to as "Agreement") as follows:

1. ПРЕДМЕТ ДОГОВОРУ

1.1. Продавець зобов'язується продати та поставити Покупцеві, соняшникову олію, фасовану в Пет-Пляшки / флекситанки / цисцени / єврокуби та іншу улаковку, виготовлену українськими виробниками, (далі – Товар) за ціною, у кількості та у строк відповідно до положень даного Договору і додаткових угод до нього (далі – Додаткова угода), укладених Сторонами і котрі є невід'ємною частиною Договору.

1.2. Продавець і покупець укладають цю угоду підписанням та скріпленням печаткою договором

1. OBJECT OF THE AGREEMENT

1.1. The Seller undertakes to sell and deliver to the Buyer, sunflower oil, packaged in PET bottles / flexitanks / ciscene / eurocubes and other packaging, produced by Ukrainian manufacturers (hereinafter referred to as "Product") at the price, in the quantity and on time according to the provisions of this Agreement and its Annexes (hereinafter - the Annex), concluded by the parties and which form an integral part of the Agreement.

1.2. The Seller and the Buyer conclude this agreement with a signed and sealed Agreement

2. ЯКІСТЬ ТОВАРУ, МАРКУВАННЯ ТА ПАКУВАННЯ

2.1. Якість Товару повинна відповідати вимогам діючих стандартів країни походження – України, а саме: ДСТУ 4492:2017 «Олія соняшникова. Технічні умови» та інші, що повинно підтверджуватися посвідченням якості, виданим заводом-виробником.

Продавець гарантує повну відповідність якості Товару згідно з переданими Покупцю документами.

При цьому, Продавець не несе відповідальності за невідповідність Товару вимогам діючих стандартів країни Покупця, якщо ці вимоги не передбачені та/або відрізняються від вимог до Товару, передбачених ДСТУ 4492:2017 «Олія соняшникова, Технічні умови» та інші.

2. PRODUCT QUALITY, MARKING AND PACKAGING

2.1. The quality of products must meet the requirements of the standards in force in the country of origin - Ukraine, namely: DSTU 4492: 2017 "Sunflower oil. Specifications" and others, which must be confirmed by the quality certificate issued by the manufacturer. The Seller guarantees the full conformity of the quality of the products in accordance with the documents given to the Buyer. In doing so, the Seller shall not be held responsible for the non-compliance of the products with the requirements of the applicable standards of the country of the Buyer, unless such requirements are provided and / or differ from the requirements of the products supplied according to DSTU 4492: 2017 "Sunflower oil. Specifications" and others.

Продавец:**Gelanik FZE LLC**

Legal address: P.O. Box 16675, BLA – 124 – Ajman
Boulevard Commercial, Ajman, UAE

gelanikfze@gmail.com

Bank details:

Beneficiary bank:

Banque Misr

USD IBAN: AE930150080309200002971

EUR IBAN: AE230150080315200002863

AED IBAN: AE310150080309100004071

SWIFT Code: BMISAEAA

Bank address: Dubai – UAE

Seller:**Gelanik FZE LLC**

Legal address: P.O. Box 16675, BLA – 124 – Ajman
Boulevard Commercial, Ajman, UAE

gelanikfze@gmail.com

Bank details:

Beneficiary bank:

Banque Misr

USD IBAN: AE930150080309200002971

EUR IBAN: AE230150080315200002863

AED IBAN: AE310150080309100004071

SWIFT Code: BMISAEAA

Bank address: Dubai – UAE



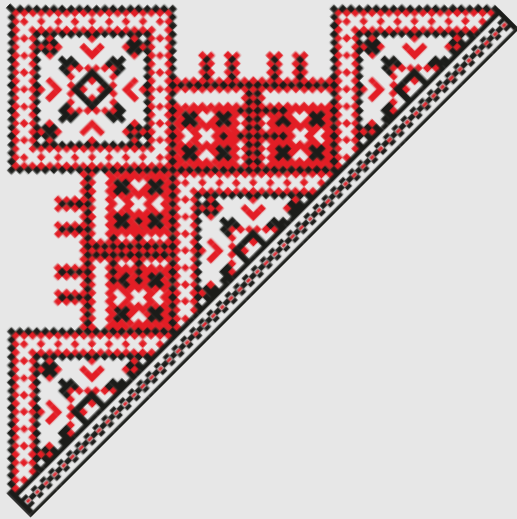
General
Manager

Maksym Fedorov Maksym Fedorov



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